STATE OF ALASKA

DEPARTMENT OF COMMERCE AND ECONOMIC DEVELOPMENT

DIVISION OF INSURANCE

In t	he Matter of:)
	nela Vogus and Alaska State urance Agency, Inc.,)
	License Nos. 3630 and 8670)
)

Case Nos. D98-02 and D98-03

STIPULATED AGREEMENT AND ORDER

The State of Alaska, Department of Commerce and Economic Development, Division of Insurance (the division) and Pam Vogus and Alaska State Insurance Agency, Inc. (ASIA), by and through their respective counsel, stipulate and agree to the following resolution of the cease and desist order and accusation, both dated June 8, 1998.

BACKGROUND

- A) As a result of two consumer complaints regarding ASIA's handling of insurance premiums, the division initiated an examination of ASIA's practices and procedures for handling premium trust monies to determine compliance with state law. The examination covered the exam period of January 1, 1996 through September 30, 1997. The examination report was approved by the director on September 4, 1998 after completion of the statutory procedures in AS 21.06.150.
- B) The 1997 examination reported numerous deficiencies in ASIA's handling of premium trust monies and its accounts, violations of Alaska insurance statutes and regulations, and

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violations of an earlier 1995 Stipulated Agreement and Order. The examination also reported an embezzlement by an ASIA bookkeeper of \$18,452 in premium trust monies.

- C) The 1995 Stipulated Agreement and Order arose out of a premium trust account examination completed in 1994 under which ASIA admitted to many deficiencies in handling premium trust monies that occurred in 1992. Under this agreement, ASIA was assessed a \$5,000 civil fine, \$4,000 of which was suspended on the condition that ASIA did not violate any provision of AS 21 or the regulations related to the handling of premium trust funds for two years ending October 10, 1997.
- D) As a result of continuing deficiencies reported in the 1997 examination, the division issued a cease and desist order to ASIA to stop further violation of state law and issued an accusation to take action on the licenses of Pamela Vogus and ASIA.
- E) Pamela Vogus has reported to the division that ASIA ceased doing business on or about August 1, 1998, that the personal lines book of business has been sold, and that any remaining accounts, which required servicing prior to policy expiration dates, were administered by Key Insurance Agency. Pamela Vogus is now working with Key Insurance and her license has been changed to an individual working in a firm. At Key Insurance, Vogus is not involved in check writing or accounting of any kind and has no control over any trust accounts.
- F) The division's contract examiner completed a follow-up examination to determine whether ASIA's fiduciary accounts were in-trust for the period of January 1998 through September 1998. The examiner concluded that the ASIA accounts were in-trust for the exam period, but noted some violations of the statutes and regulations related to reconciliation of trust money bank accounts and general ledger control accounts.

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TERMS AND CONDITIONS

- 1) Pamela Vogus and ASIA admit to the following violations of AS 21.27.350 and AS 21.27.360:
 - a) failing to promptly account for premium payments embezzled by the firm bookkeeper prior to the division's examination of ASIA's books and records;
 - b) failing to maintain control accounts required by 3 AAC 23.520;
 - c) failing to prepare regular periodic trial balances and bank reconciliations as required by 3 AAC 23.520(a);
 - d) failing to prepare "in-trust" calculations of ASIA's trust account;
 - e) failing to maintain accurate and adequate records regarding insurance accounting transactions; and
 - f) failing to process and timely disburse return premiums as required by 3 AAC 23.600.
- Pamela Vogus and ASIA further admit to violating the terms and conditions of the 2) 1995 Stipulated Agreement and Order by failing to comply with the statutes and regulations relating to premium trust accounting during the two-year period following the date of the agreement.
- Pamela Vogus, as principal and compliance officer for ASIA, admits that she was 3) responsible for ensuring that the premium trust accounting requirements were met.
 - 4) ASIA's firm license is revoked.
- 5) Pamela Vogus is not eligible and may not submit an application to act as a principal and compliance officer for at least five years from the date the director signs this agreement and

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order. After five years, Vogus will not qualify as a principal or compliance officer unless certain conditions are met including, but not limited to, submitting to the division for approval a plan of operation to ensure compliance with the insurance statutes and regulations, a description of internal accounting procedures including premium trust account procedures, and regular reporting regarding compliance with premium trust account statutes and regulations. These conditions are in addition to Vogus meeting all other statutory requirements for holding an insurance producer license.

- 6) Pamela Vogus and ASIA shall pay the full amount of the suspended portion of the fine imposed under the 1995 Stipulated Agreement and Order and shall pay an additional fine of \$6,000 for the violations of the insurance code identified in the 1997 premium trust examination. The total amount of civil fine due is \$10,000. Vogus agrees to pay \$2,500 of the fine within 12 months and the balance of \$7,500 within 24 months from the date the director signs the order adopting this agreement. In the event that Vogus sells real property she owns before the fine is paid in full, Vogus agrees to pay towards the fine 10% of net proceeds from any such sale, except that any sale of the unimproved lot she owns under an owner financing agreement with monthly installments will not be subject to this requirement. For purposes of this agreement, "net proceeds" means the final amounts remitted or to be remitted to Vogus as of the closing.
- 7) With respect to the follow-up exam, the division agrees that the violations noted in the exam are similar in nature to the violations noted in the previous exam and do not warrant further action given that Vogus no longer is operating or has control over a trust account.
- 8) Vogus acknowledges that any future violation of the insurance code or of this new agreement will subject her to any and all penalties or sanctions authorized under the insurance code.

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resolution of the issues in this case and shall constitute the final order in this matter.

DATED this and day of fine, 1999.

Marianne K. Burke, Director Division of Insurance

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