# CERTIFIED MAIL RETURN RECEIPT REQUESTED

# STATE OF ALASKA DEPARTMENT OF COMMERCE, COMMUNITY AND ECONOMIC DEVELOPMENT DIVISION OF INSURANCE PO BOX 110805 JUNEAU, AK 99811-0805

Order # TA 06-01	)
In the Matter of Audit of	)
Worldwide Facilities Inc	)
	)

#### FINDINGS OF FACT

- 1. An audit report of Worldwide Facilities Inc, licensed in the state of Alaska, has been issued by the State of Alaska, Division of Insurance to Worldwide Facilities Inc.
- 2. The audit report of Worldwide Facilities Inc (TA 06-01) has been transmitted to Davis Moore, Compliance Officer, Worldwide Facilities Inc (Auditee), and Auditee has been accorded at least 30 days' opportunity to review and comment on this audit report.
- 3. The director of the Division of Insurance has fully considered and reviewed the report and any relevant portions of the auditor's work papers to the extent she considered necessary.

#### CONCLUSIONS OF LAW

- 1. The written audit report referred to in Finding of Fact No. 1 was issued in accordance with Alaska Statute (AS) 21.06.150(b).
- 2. The actions set forth in finding of Fact No. 2 were conducted in accordance with AS 21.06.150(b).
- 3. The director of the Division of Insurance has reviewed the audit report and any other relevant work papers as set forth in Finding of Fact No. 3 to the extent she considered necessary in accordance with AS 21.06.150(b).

#### **ORDER**

#### IT IS ORDERED

- 1. Pursuant to AS 21.06.150(b)(1), the audit report of Worldwide Facilities Inc, (TA 06-01) is approved as filed.
- 2. Pursuant to AS 21.06.060, the audit report shall be kept in the office of the director of the Division of Insurance and be open to public inspection.

This order is effective Sept. 28, 2006.

Dated this A day of Sept., 2006 at Juneau, Alaska.

Linda &. Hall, Director

State of Alaska

Division of Insurance

## PREMIUM TAX AUDIT OF

Worldwide Facilities, Inc Los Angeles, California

TA 06-01

As of December 31, 2005

Issued by
DIVISION OF INSURANCE
DEPARTMENT OF COMMERCE, COMMUNITY AND ECONOMIC
DEVELOPMENT
STATE OF ALASKA



FINAL REPORT: September 28, 2006

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Frank H. Murkowski, Governor William C. Noll, Commissioner Linda S. Hall, Director

August 18, 2006

Linda S. Hall, CPCU, CIC
Director, Division of Insurance
Department of Commerce, Community and Economic Development
550 West 7<sup>th</sup> Avenue, Suite 1560
Anchorage, AK 99501-3567

Pursuant to Alaska Statute (AS) 21.06.130, the Alaska Division of Insurance performed a limited and targeted premium tax audit of Worldwide Facilities, Inc (the broker) on May 8 through May 11, 2006, in the broker's Los Angeles, CA office. The audit was conducted by Rebecca Nesheim, tax auditor for the Alaska Division of Insurance.

#### Worldwide Facilities, Inc

#### **SCOPE OF AUDIT**

This premium tax audit was called to review compliance with the surplus lines statutes AS 21.34, and regulations 3 AAC 25 and the premium tax regulations 3 AAC 21.550 - 570. This is the first premium tax audit of Worldwide Facilities, Inc conducted by the Alaska Division of Insurance.

#### **Subject Matters Audited**

Worldwide Facilities, Inc is an Alaska licensed surplus lines broker based in Los Angeles, CA. As this agency ranked number one in premium volume among all Alaska licensed surplus lines brokers in 2005, the division elected to audit their monthly filings, premium taxes paid, and filing fees paid, for accuracy and timeliness as well as required due diligence and disclosures to the insured.

#### Time Frame

The audit covered this broker's surplus lines business for the two years of January 1, 2004 through December 31, 2005.

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#### **METHODOLOGY**

The tax auditor sent the call letter and initial data requests to Worldwide Facilities, Inc's office in Los Angeles, CA. A list of all Alaska business transactions with nonadmitted insurers was requested for the period to be audited. Worldwide Facilities, Inc complied timely with all data requests. The number of policies and endorsements written during the audit period was 731, from which a sample of 50 files was selected for audit.

#### The following are the procedures steps for the audit:

- 1) Verify that monthly premium reports and accompanying forms were filed in a timely manner.
  - i) Audit steps taken:
    - (1) Reviewed the monthly files sent to the Alaska Division of Insurance and verified the policy was included in the monthly filing based upon the effective date of the policy.
    - (2) Verified the affidavit of due diligence was filed with the Alaska Division of Insurance as required by statute for those policies effective prior to July 1, 2004.
    - (3) Verified a statement of exempt premiums was filed when appropriate.
- 2) Verify the accuracy of the premium calculation
  - i) Audit steps taken:
    - (1) Reviewed policy, declaration page, and invoices to determine how they calculated the premium.
    - (2) Verified the correct premium was reported on the monthly reports as filed.
- 3) Verify the accuracy of all monthly reports filed.
  - i) Audit steps taken:
    - (1) Reviewed the policy & declaration pages in each file.
    - (2) If the effective date did not match the monthly filing, reviewed the correspondence to ensure the documentation in the file matched when the policy was booked. Most of these occurred with endorsements that often require additional information and sometimes company approval before it can be added to the policy. The effective date may be a month or more prior to the actual book date or invoice date. In this case, the invoice date usually determined in which month the endorsement is required to be filed.
    - (3) Verified the monthly reports as filed with the division were accurately filled out to reflect the correct effective date, premiums, taxes and fees based upon the information in the files.
- 4) If the placement is a multi-state placement, check the calculation and reasonableness of the methodology to allocate.
  - i) Audit steps taken:
    - (1) Verified the allocation of premium for each state is reasonable and the calculation is accurate.
- 5) Verify quarterly and annual premium tax reports were filed in a timely manner.
  - i) Audit steps taken:
    - (1) Confirmed when the quarterly and annual premium tax reports were mailed to the Alaska Division of Insurance.

<ul><li>i)</li><li>7) Verify</li></ul>	<ul> <li>the accuracy of the quarterly and annual premium tax reports</li> <li>Audit steps taken:</li> <li>(1) Verified the quarterly and annual premium tax reports as filed with the divisioner were accurately filled out to reflect the correct premiums, taxes and fees.</li> <li>if tax and filing fee payments were made timely and by ACH</li> <li>Audit steps taken:</li> </ul>
7) Verify	(1) Verified the quarterly and annual premium tax reports as filed with the divisi- were accurately filled out to reflect the correct premiums, taxes and fees. if tax and filing fee payments were made timely and by ACH
	were accurately filled out to reflect the correct premiums, taxes and fees. if tax and filing fee payments were made timely and by ACH
	if tax and filing fee payments were made timely and by ACH
i)	Audit stens taken
	1 man brops turen.
	(1) Confirmed when the payments were made to the Alaska Division of Insurance
	and the payment method
8) Verify	tax and filing fees payments were made accurately
i)	Audit steps taken:
	(1) Confirmed if the tax and fee payments matched the monthly reports as filed.
•	reffort made to place insured with an admitted insurer
i)	Audit steps taken:
	(1) Verified an affidavit of due diligence was in the file and the declinations fille
	out. If it was marked as using the placement list, the list effective at the time
10) 70 '	placement was reviewed to ensure the risk was on the list
•	disclosures for use of non-admitted insurer
i)	Audit steps taken: (1) Reviewed the correspondence and other documentation in the files to find a c
	of the notification sent to the insured that meets the requirement in AS 21.34.
11) Confir	n coverage is placed with an eligible non-admitted insurer
	Audit steps taken:
-)	(1) Reviewed the white lists to ensure the company was eligible at the time of
	placement
12) Review	timing of authorization to bind
•	Audit steps taken:
•	(1) Verified the authorization to bind was provided before the binder was extended
	the insured.
13) Review	notice regarding nonrenewal and premium increase
i)	Audit steps taken:
	(1) Verified in each file there was a policyholder notice regarding nonrenewal an
	premium increase included with the policy or other evidence of insurance.
Accentable	e Error Rate:
	c's acceptable error rate for the above referenced standards and tests must be less t
10%.	. I more production and the first and the fi
	PREMIUM TAX AUDIT
1. Verify	that monthly premium reports and accompanying forms were filed in a timely man
	AS 21.34.080 and .170, 3 AAC 25.100 and 25
~	
	The 24 monthly premium reports and accompanying forms were all filed timely
Each monu	hly filing had the correct forms attached: monthly premium report summary, reported transaction, affidavit of due diligence (up until the statute change) and statement

exempt premiums (when necessary).

2. Verify the accuracy of the premium calculation	AS 21.3
Comments: The broker has a manual system set up for ensuring calculation that is prone to errors. The accountant makes number on the report of surplus lines transaction reports prior to being software, JetFile, doesn't always include the appropriate fees for one policy did not include company fees when reported to fee effect as the insured is tax exempt.	nerous manual premium corrects sent to the division because the factorial premium. The prem
This incorrect premium error affects one other test in the audipolicy is also inaccurate as the incorrect amount of premium	t. The monthly report for this was included on the report.
Result: Passed (49 files passed & 1 failed, error rate 2%)	
Observations: The manual process created by Worldwide Faprone to errors.	cilities, Inc for report complet
Recommendations: It is recommended that Worldwide Facili ensure no company fees are missed through JetFile when conreports.	ties Inc create written procedunpiling the monthly premium
Once the needed procedures are in place to correct the premiuwill be automatically corrected.	nm calculation, the monthly re
Worldwide Facilities, Inc response to initial exception report not included in the taxable premium base by the system, althorate treated as taxable in general for Alaska. Because the system inspection fee taxable and non taxable, it ignored the inspection taxable premium at all. We will update current written preinspection fees are included in the tax base calculation.	ough inspection and company em distinguishes between on fee altogether, since there v
3. Verify the accuracy of all monthly reports filed AS 21.34.080 a	and .170, 3 AAC 25.100 and 2
Comments: The broker has a manual system set up for ensur- reports that is prone to errors. A Jetfile report is run for the cand then those already filed will be manually deleted from the contributed to inaccurate monthly filings for various reasons. policy which was not apparent in the monthly filing as not all the transaction were identified on required forms. Three files	ing the accuracy of the monthl urrent month plus the prior mo e excel spreadsheet. Six files One file included a subscript insurance companies involve

correct month due to a cut off point used by the broker of two weeks prior to the filing due date, which means invoices for prior month policies created in the last two weeks prior to the due date are not included in the report. One file included an endorsement reversing an original transaction reported in 2003 but the reversal endorsement was not reported on any monthly report. One file included a month by month policy where one endorsement added to a master policy was filed once each in two consecutive months, thus duplicating the endorsement.

Several of the incorrect monthly reports also affected two other tests, the accuracy of the quarterly and annual tax reports and the premium tax and filing fee payments.

Result: Failed (44 files passed & 6 failed, error rate 12%)

Observations: The manual process created by Worldwide Facilities, Inc for report completion is prone to errors.

Recommendations: It is recommended that Worldwide Facilities correctly identify subscription policies on the Report of Surplus Lines Transaction forms including all insurance companies and their percentage of risk on a single form. Also include a Monthly Premium Report Summary for each insurance company that makes up the subscription policy. If necessary, modify the JetFile programming to allow for multiple insurance companies to be part of a single policy.

It is also recommended to confirm effective dates of policies or receipt dates for endorsements to determine the correct month in which the policy/endorsement should be reported. The report as compiled from JetFile should account for all transactions in a given month, including endorsements. By using the JetFile report, no endorsements should fall through the cracks and it should eliminate duplicate filings that occur due to reversals of binders, invoices, corrections, etc.

Once the needed procedures are in place to correct errors on the monthly reports, the tax reports and payments will be automatically corrected.

Worldwide Facilities, Inc response to initial exception report 6/29/06: As far as subscription policies are concerned, they are so infrequent; it would not warrant a change in Jetfile. The multiple insurance company issue has been looked at previously, and the technical hurdles for Jetfile are too great. We will place increased emphasis on monitoring subscription policies on an item by item basis, and report accordingly.

Going forward, we will extend the cutoff to complete the report, since we now know that the determining factor for timeliness in filing is postmark date, not date received in Dept. of Insurance office. This will allow us added time to make sure items are reported in the appropriate month. We will also make use of an existing Jetfile monitoring tool to eliminate duplicate filings.

4. Verify the multi-state placements are filed correctly

AS 21.34.180

Comments: Five policies within the sample had potential multi-state transactions. When discussed with compliance officer/president, he said they take the most conservative approach and file 100% premium in Alaska unless the producer tells them a portion of the premium must be filed in another state. The broker's conservative approach of reporting 100% premium in Alaska, unless the producer notifies them that other state's require a partial tax payment, is acceptable to meet statute requirements as being the reasonable allocation method of choice. The files in the sample were reported 100% in Alaska.

Result: Passed (error rate 0%)

5. Verify quarterly and annual premium tax reports were filed in a timely manner

AS 21.34.180, 3 AAC 21

Comments: All 10 tax reports were filed timely with the division.

Result: Passed (error rate 0%)

Observations: Worldwide Facilities, Inc consistently filed all necessary forms by the due date.

6. Verify the accuracy of the quarterly and annual premium tax reports

AS 21.34.180, 3 AAC 21

Comments: The tax reports as filed matched the monthly reports as filed. During the audit, several monthly filings were found to be inaccurate. Several of the findings did not affect the tax reports because either the premium is exempt and therefore does not belong on the tax reports anyway or the inaccurate monthly reports were within the same quarter (i.e. policy was effective May 2005 but was filed on June 2005 - same quarter). Had the monthly reports been accurate, the tax reports would also have been accurate as the tax reports as filed matched the monthly reports as filed. The only reason the tax reports were not accurate is the audit findings. Therefore, the tax reports are considered accurate.

Result: Passed (error rate 0%)

Observations: Worldwide Facilities, Inc consistently ensures all their monthly filings match with the quarterly and annual premium tax reports.

7. Verify if tax and filing fee payments were made timely and by ACH

AS 21.34.180, 3 AAC 21

Comments: The 10 payments were all made by the due dates and by ACH as required.

Results: Passed (error rate 0%)

Observations: Worldwide Facilities, Inc consistently ensures payments are received by the due date.

_	3. Verify tax and filing fees payments were made accurately AS 21.34.180, 3 AAC
f i v t a	Comments: The payments were made accurately based upon the tax reports as filed. During to audit, several filings were found to be inaccurate. Several of the findings do not affect the tax fee payments because either the premium is exempt and therefore there is no payment due or to naccurate monthly reports were within the same quarter (i.e. policy was effective May 2005 by was filed on June 2005 - same quarter), thus not affecting the accuracy of the payments. Had monthly reports been accurate, the tax reports would have been accurate and the corresponding ax and fee payments would have been accurate. The only reason the payments were not accurate is the audit findings. Therefore, the tax and filing fee payments are considered accurates. Passed (error rate 0%)
(	Observations: Worldwide Facilities, Inc consistently ensures all their tax and filing fee payments match the quarterly and annual premium tax reports as filed.
9	P. Review effort made to place insured with an admitted insurer AS 21.34.020, 3 AAC 25.
i l	Comments: Four files did not have evidence of due diligence in the files. Two policies, the nsured is exempt. Two policies for which the master policy is based out of California did not have evidence of due diligence because CA does not require it and the broker was under the misunderstanding that having the master policy in CA is the overriding factor in the due diligence checks.
1	Results: Passed (46 files passed & 4 failed, error rate 8%)
Ċ	Recommendations: It is recommended that Worldwide Facilities continue to enforce the due diligence requirement for all surplus lines insurance transactions. Starting 6/11/06, the requirement will be to receive due diligence from producers before binding.
_	If the insured is in Alaska, then the Alaska statutes and regulations override the California lav
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Comments: There was no documentation in the files showing Worldwide Facilities met the requirements in Alaska statute 21.34.110 that requires notification by either the producer or the surplus lines broker to the insured in writing, a copy of which shall be maintained by the surplus lines broker with the records of the contract, available for examination, that the insurer with whom the surplus lines broker places the insurance does not hold a certificate of authority issued by this state and is not subject to its supervision. A contract of insurance placed by the surplus

AS 21.34.110

10. Review disclosures for use of non-admitted insurer

lines broker under chapter 34 is not binding upon the insured and a premium chapter and payable until such notification is provided to the insured. Seventeen of the sample were endorsements and do not have this requirement, just the original positions of the sample were endorsements and do not have this requirement, just the original positions of the sample were endorsements and do not have this requirement, just the original positions of the sample were endorsements and do not have this requirement, just the original positions of the sample were endorsements and do not have this requirement, just the original positions of the sample were endorsements and do not have this requirement.	files in the
Results: Failed (17 files passed & 33 failed, error rate 66%)	
Recommendations: It is recommended that Worldwide Facilities create a notific this notification from the producer with the required language per statute to provinsured.	
Worldwide Facilities, Inc response to initial exception report 6/29/06: Worldwide stamps the following on each binder, policy or other evidence of coverage place admitted carrier in Alaska: "This is evidence of insurance procured and develop Alaska Surplus Lines law 21.34. It is not covered by the Alaska Insurance Guar Act of AS 21.80. Worldwide Facilities, Inc". Worldwide is revising this wordin necessary statutory requirements. The revised disclosure will add the following language: "This insurer does not hold a certificate of authority with Alaska, and supervision by the Alaska Division of Insurance".	d with a non bed under the canty Association ag to meet the to the existing
Division of Insurance Response: The latest this notice must be provided to the in invoice. A best practice might be to send a letter with the quote as this is another inform the insured of the surplus lines coverage. A stamp will not meet statute in the insured of the surplus lines coverage.	er opportunity to
11. Confirm coverage is placed with an eligible non-admitted insurer	AS 21.34.050
Comments: All transactions within the files show approved companies.	
Results: Passed (error rate 0%)	
Observations: Worldwide Facilities, Inc appears to be careful about placing bus those insurers on the white list.	siness with only
12. Review timing of authorization to bind	AS 21.34
Comments: Documentation was in every file showing the authorization to bind producers was received prior to actually binding coverage.	from the
Results: Passed (error rate 0%)	
Observations: Worldwide Facilities, Inc maintains the necessary documentation	n, whether it is in
the form of a fax, email, or phone call.	

	Comments: Nine files did not have evidence of the required notice of nonrenewal and premium increase being sent to the insured.
7	Results: Failed (41 files passed & 9 failed, error rate 18%)
]	Recommendations: It is recommended that Worldwide Facilities enforce the notice requirement to meet Alaska regulations.
	Worldwide Facilities, Inc response to initial exception report 6/29/06: In the future, Worldwide will require all insurers to issue proper notification to the insured, in accordance with Alaska regulation 3 AAC 25.050, regardless of whether there is a premium increase or not.
	Division of Insurance Response: This notice is required by 3 AAC 25.050 because the surplus lines market operates differently from the admitted market. Statute requires that each policy be placed in the admitted market if possible, which means it must be marketed each year. Also, each surplus lines policy is negotiated as a new contract. Insurers with unregulated rates and forms are free to create the policy terms and price they need each year. In order that they not be constrained by notice requirements of Chapter 36, they are required to notify the policyholder at time of policy issue with the wording in Bulletin 06-10, or other wording approved by the director.
	SUMMARY AND SUBSEQUENT EVENTS
	Summary
	This was a premium tax audit of Worldwide Facilities Inc The auditor tested 13 standards focusing on the broker's filing of monthly and annual tax reports and the subsequent payment of premium taxes and filing fees as well as due diligence and notification requirements for using a non admitted insurer.
	The compliance officer and staff were very cooperative during the audit. The tax auditor appreciated this attitude and enjoyed working with Worldwide Facilities Inc's management and staff.
	Several significant issues did arise during the audit.
	1) One file could not be located when tax auditor was in the broker's office. They are recreating the file since they still could not locate the file. Copies of the pertinent documents for the audit were received from the producer to the broker. All indications in the documents showed there was a file at one point in the Worldwide Facilities office. This is a serious problem that must be rectified per Alaska Statute 21.27.350. It is recommended that Worldwide Facilities institute procedures to ensure the statute requirements for maintaining records of transactions be available for examination and inspection at any business time during the five years immediately after the date of the completion of the transaction are met.

- 2) Several of the monthly reports were not accurately filled out which leads to inaccurate tax reports and inaccurate premium tax and filing fee payments. Once the root cause of the inaccuracies is fixed with the recommendations laid out by the auditor, the resulting inaccuracies should be corrected.
- 3) The manual system of ensuring the accuracy of the premium calculation and the monthly reports in use by the broker is prone to errors.
- 4) The required notification to the insured regarding the use of a non admitted insurer that is not regulated by the Alaska Division of Insurance, does not have a certificate of authority and is not covered by the Alaska Guaranty Association in the case of insolvency was not found in any file.

#### Re-Audit

In closing, while the auditor found problems with the reports and payments, she also found that the broker wants to do things right. This is evident in the response to the exception report. The auditor's recommended actions, including those already implemented by the broker, should correct the problems encountered and it is recommended that Worldwide Facilities, Inc be reaudited within the next three years to ascertain compliance with them.

Submitted by: Rebecca Nesheim Tax Auditor

	Affidavit
Worldwide Facilities, Inc As of December 31, 2005 TA 06-01	
Juneau, Alaska ) August 18, 2006 )	
State of Alaska ) ss. First Judicial District )	
I, being duly sworn, do verify that the repo Worldwide Facilities, Inc is true to the best	ort of premium tax audit as of December 31, 2005 of t of my knowledge and belief.
	Rebecca Deshin
	Rebecca Nesheim Tax Auditor
SUBSCRIBED and SWORN to before me	this \lambda 8 day of August, 2006
"OFFICIAL SEAL" CATHERINE A. WATSON MOTASY PUBLIC STATE OF ALASKA	Notary Public in and for Alaska
MY COMMISSION EXPIRES 1/24/2009	My Commission Expires 1 24 2019