

Building a Foundation for a Secure Future:

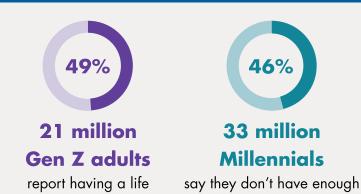
Younger Generations and Life Insurance



The 2024 Insurance Barometer Study by LIMRA and Life Happens finds **42%** of American adults say they need (or need more) life insurance. What does this mean for younger generations?

Life Insurance Ownership: Younger Generations Say They Need (or Need More) Life Insurance

Nearly half of younger adults acknowledge they live with a coverage gap. What is keeping them from getting the protection they say they need?



Perceptions Become Barriers to Purchase



of young adults (Gen Z and Millennials) overestimate the cost of life insurance.

Over half of Gen Z and Millennials combined overestimate the price at over **3X** the actual cost.





insurance coverage gap



life insurance coverage

Younger Generations Express the Highest Financial Concerns

