## State of Alaska

Real Estate Commission

Meeting via Zoom Anchorage, AK

June 19, 2024

### **REAL ESTATE COMMISSION 6/19/2024**

THE DEPARTMENT OF COMMERCE, COMMUNITY, AND ECONOMIC DEVELOPMENT, DIVISION OF CORPORATIONS, BUSINESS AND PROFESSIONAL LICENSING, HEREBY ANNOUNCES THE FORTHCOMING MEETING:

REAL ESTATE COMMISSION. June 19, 2024. 9:00 am. Meeting at 550 W. 7<sup>th</sup> Ave, Suite 1550, Anchorage and via teleconference/videoconference to conduct regular board meeting. If you're interested in attending, the Zoom link is:

https://us02web.zoom.us/meeting/register/tZ0qcuiprT4rHd3lLoRaANUk4fpB\_eH\_7EdV

For more information, please visit: https://www.commerce.alaska.gov/web/cbpl/ProfessionalLicensing/CommissionMeetings.aspx

Individuals or groups of people with disabilities who require special accommodations, auxiliary aids or service, or alternative communication formats, call the Director of Corporations, Business and Professional Licensing, (907) 465-2550, or TDD (907) 465-5437. Please provide advance notice in order for the Department of Commerce, Community, and Economic Development to accommodate your needs.

Attachments, History, Details

**Attachments** 

None

**Revision History** 

Created 5/10/2024 8:48:31 AM by liwilson2

**Details** 

Department:

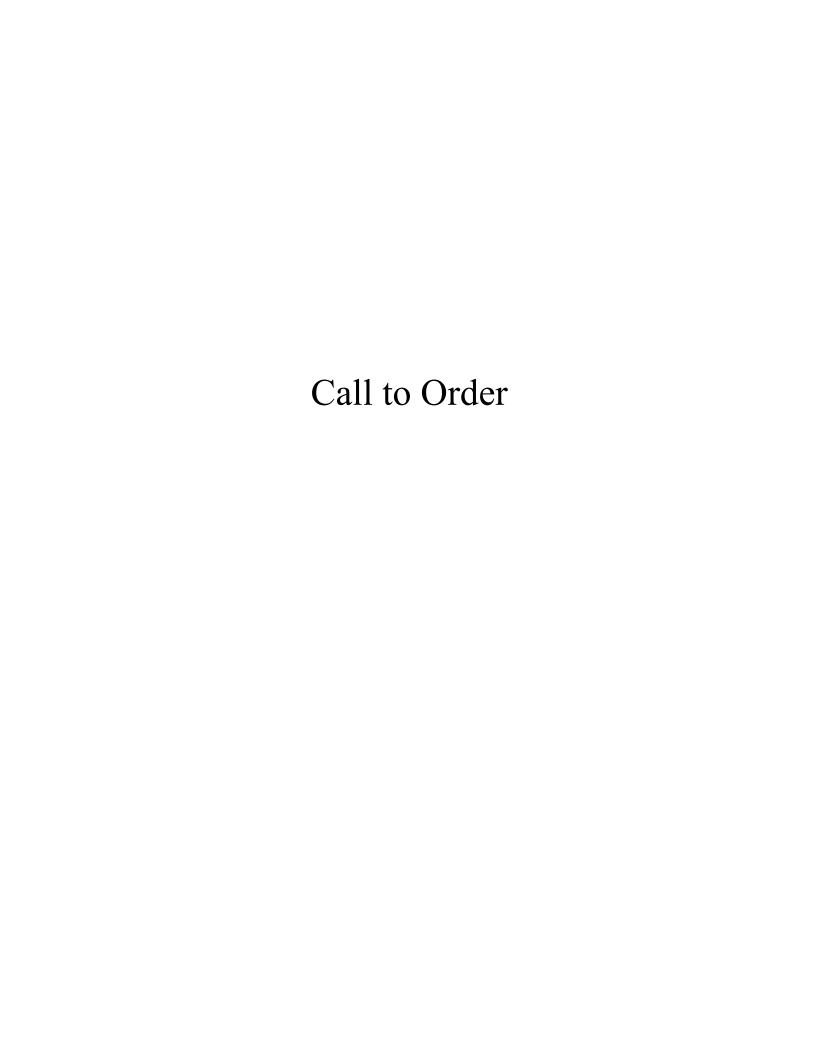
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Boards and Commissions
Real Estate Commission
Anchorage, Teleconference,

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Project/Regulation #:

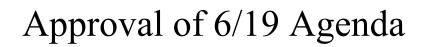
Publish Date: 5/15/2024 Archive Date: 7/19/2024

Events/Deadlines:



## **Alaska Real Estate Commission Roster**

BOARD MEMBER	APPOINTED	TERM EXPIRES
Cheryl Markwood, <i>Chair Broker, Broker At Large</i> Fairbanks	3/01/2019 Reappointed: 3/01/2023	3/01/2027
Chad Stigen Associate Broker, Broker At Large Palmer	6/30/2021	3/01/2025
Devon Thomas, Education Liaison  Broker, 3 <sup>rd</sup> Judicial District  Wasilla	10/22/2021 Reappointed: 3/01/2023	3/01/2027
Elizabeth Schok Associate Broker, 4th Judicial District Fairbanks	3/01/2021	3/01/2025
Traci Heaton, Vice Chair Broker, I <sup>st</sup> Judicial District Juneau	3/01/2021	3/01/2025
Public Member Vacant		
Public Member Vacant		



### STATE OF ALASKA

## DEPARTMENT OF COMMERCE, COMMUNITY & ECONOMIC DEVELOPMENT DIVISION OF CORPORATIONS, BUSINESS AND PROFESSIONAL LICENSING

### Tentative Meeting Agenda

#### **REAL ESTATE COMMISSION MEETING**

June 19, 2024

### Atwood Building, 550 W 7<sup>th</sup> Avenue, Ste 1550 Anchorage AK

**ZOOM Info: Join meeting:** Register in advance for this meeting: <a href="https://us02web.zoom.us/meeting/register/tZ0qcuiprT4rHd3lLoRaANUk4fpB\_eH\_7EdV">https://us02web.zoom.us/meeting/register/tZ0qcuiprT4rHd3lLoRaANUk4fpB\_eH\_7EdV</a>
After registering, you will receive a confirmation email containing meeting ID and passcode.

### Wednesday, June 19, 2024

Note: There will be a break for lunch from 12 until 1 if deemed necessary.

9:00 a.m. 1. Call to Order

Markwood

- a) Roll Call
- b) Approval of 6/19 Agenda
- c) Statements of Conflicts of Interest
- 9:10 a.m. 2. Public Comments (est. time only; 9:10 am)
  - Brandy Pennington, speak to wholesaling and Al
  - 3. Review Meeting Minutes
    - a) March 20, 2024
    - b) May 15, 2024, work meeting

9:15 a.m. 4. Investigations

Homestead

- a) Statistical Report
- b) License actions
  - \* Consent Agreement Case 2022-000468
  - \* Revocation by Default Case 2022-000394
  - \* Imposition of Civil Fine Case 2022-000921

10:00 a.m. 5. Division Update

**Dumas** 

Harris

- a) Revenue/Expenditure Report, FY24/3rd Qtr
- 6. Old Business

15111655

10:30 a.m.

- a) Reinstatement of License D Lorah
- b) FY 2024 Strategic Plan update
- c) Regulation Project update 12 AAC 64.118, 119 and 930

## STATE OF ALASKA DEPARTMENT OF COMMERCE, COMMUNITY & ECONOMIC DEVELOPMENT DIVISION OF CORPORATIONS, BUSINESS AND PROFESSIONAL LICENSING

### Tentative Meeting Agenda

#### **REAL ESTATE COMMISSION MEETING**

June 19, 2024

### Atwood Building, 550 W 7<sup>th</sup> Avenue, Ste 1550 Anchorage AK

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After registering, you will receive a confirmation email containing meeting ID and passcode.

- 7. New Business
  - a) Board of Trade Real Estate School Course 16599

Harris

- b) New legislation, HB 134/SB179
- c) Proposed Regulations work meeting
- d) ARELLO 2024 Annual Conference, Chicago, IL Sept 23-26, 2024
- e) September 19, 2024, REC meeting, in-person mtg or ZOOM
- 8. Executive Administrator's Report

Harris

- a) Licensing/Education Report
- b) Recovery Fund Report
- 9. Commission Member Comments and Questions

Adjournment

Next REC meeting September 17, 2024



## State of Alaska DEPARTMENT OF LAW

# ETHICS INFORMATION FOR MEMBERS OF BOARDS & COMMISSIONS (AS 39.52)

### Introduction

This is an introduction to AS 39.52, the *Alaska Executive Branch Ethics Act*. This guide is not a substitute for reading the law and its regulations. State board and commission members who have further questions should contact their board chair or staff.

The Ethics Act applies to all current and former executive branch public employees and *members* of statutorily created boards and commissions.

### Scope of Ethics Act (AS 39.52.110)

Service on a state board or commission is a public trust. The Ethics Act prohibits substantial and material conflicts of interest. Further, board or commission members, and their immediate family, may not improperly benefit, financially or personally, from their actions as board or commission members. The Act does not, however, discourage independent pursuits, and it recognizes that minor and inconsequential conflicts of interest are unavoidable.

### Misuse of Official Position (AS 39.52.120)

Members of boards or commissions may not use their positions for personal gain or to give an unwarranted benefit or treatment to any person. For example, board members may not:

- use their official positions to secure employment or contracts;
- · accept compensation from anyone other than the State for performing official duties;
- use State time, equipment, property or facilities for their own personal or financial benefit or for partisan political purposes;
- take or withhold official action on a matter in which they have a personal or financial interest; or
- coerce subordinates for their personal or financial benefit.
- attempt to influence outcome of an administrative hearing by privately contacting the hearing officer.



Terry knew that a proposal that was before the board would harm Terry's business competitor. Instead of publicly disclosing the matter and requesting recusal, Terry voted on the proposal.



Board member Mick has board staff employee Bob type an article for him that Mick hopes to sell to an Alaskan magazine. Bob types the article on State time.

### **Improper Gifts (AS 39.52.130)**

A board member may not solicit or accept gifts if a person could reasonably infer from the circumstances that the gift is intended to influence the board member's action or judgment. "Gifts" include money, items of value, services, loans, travel, entertainment, hospitality, and employment. All gifts from registered lobbyists are presumed to be improper, unless the giver is immediate family of the person receiving the gift.

A gift worth more than \$150 to a board member or the board member's immediate family must be reported within 30 days if:

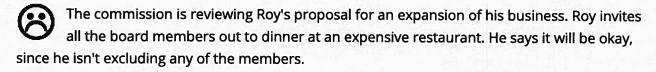
- the board member can take official action that can affect the giver, or
- the gift is given to the board member because he or she is on a state board.

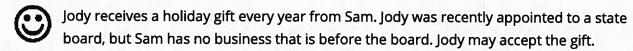
The receipt of a gift worth less than \$150 may be prohibited if a person could reasonably infer from the circumstances that the gift is intended to influence the board member's action or judgment. Receipt of such a gift should be disclosed.

Any gift received from another government, regardless of value, must be reported; the board member will be advised as to the disposition of this gift.

A form for reporting gifts is available at www.law.alaska.gov/doclibrary/ethics or from the board or commission staff.

This restriction on gifts does not apply to lawful campaign contributions.



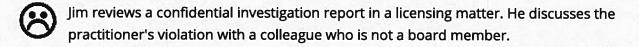


## Improper Use or Disclosure of Information (AS 39.52.140)

No former or current member of a board may use or disclose any information acquired from participation on the board if that use or disclosure could result in a financial or personal benefit to the board member (or immediate family), unless that information has already been disseminated to the public. Board members are also prohibited from disclosing confidential information, unless authorized to do so.

Sheila has been on the board for several years. She feels she has learned a great deal of general information about how to have a successful business venture. So she sets up her own business and does well.

Delores has always advised and assisted the other doctors in her clinic on their continuing education requirements. After Delores is appointed to the medical board, she discloses this role to the board and continues to advise the doctors in her clinic.



## Improper Influence in State Grants, Contracts, Leases or Loans (AS 39.52.150)

A board member, or immediate family, may not apply for, or have an interest in a State grant, contract, lease, or loan, if the board awards or takes action to administer the State grant, contract, lease, or loan.

A board member (or immediate family) may apply for or be a party to a *competitively solicited* State grant, contract or lease, if the board as a body does not award or administer the grant, contract, or lease and so long as the board member does not take official action regarding the grant, contract, or lease.

A board member (or immediate family) may apply for and receive a State loan that is generally available to the public and has fixed eligibility standards, so long as the board member does not take (or withhold) official action affecting the loan's award or administration.

Board members must report to the board chair any personal or financial interest (or that of immediate family) in a State grant, contract, lease or loan that is awarded or administered by the agency the board member serves. A form for this purpose is available at www.law.alaska.gov/doclibrary/ethics or from the board or commission staff.



John sits on a board that awards state grants. John hasn't seen his daughter for nearly ten years so he figures that it doesn't matter when her grant application comes up before the board.

The board wants to contract out for an analysis of the board's decisions over the last ten years. Board member Kim would like the contract since she has been on the board for ten years and feels she could do a good job.

### **Improper Representation (AS 39.52.160)**

A board or commission member may not represent, advise, or assist a person in matters pending before the board or commission for compensation A nonsalaried board or commission member may represent, advise, or assist in matters in which the member has an interest that is regulated by the member's own board or commission, if the member acts in accordance with AS 39.52.220 by disclosing the involvement in writing and on the public record, and refraining from all participation and voting on the matter. This section does not allow a board member to engage in any conduct that would violate a different section of the Ethics Act.

Susan sits on the licensing board for her own profession. She will represent herself and her business partner in a licensing matter. She discloses this situation to the board and refrains from participation in the board's discussions and determinations regarding the matter.

## Restriction on Employment After Leaving State Service (AS 39.52.180)

For two years after leaving a board, a former board member may not provide advice or work for compensation on any matter in which the former member personally and substantially participated while serving on the board. This prohibition applies to cases, proceedings, applications, contracts, legislative bills, regulations, and similar matters. This section does not prohibit a State agency from contracting directly with a former board member.

With the approval of the Attorney General, the board chair may waive the above prohibition if a determination is made that the public interest is not jeopardized.

Former members of the governing boards of public corporations and former members of boards and commissions that have regulation-adoption authority, except those covered by the centralized licensing provisions of AS 08.01, may not lobby for pay for one year.

The board has arranged for an extensive study of the effects of the Department's programs. Andy, a board member, did most of the liaison work with the contractor selected by the board, including some negotiations about the scope of the study. Andy quits the board and goes to work for the contractor, working on the study of the effects of the Department's programs.



Andy takes the job, but specifies that he will have to work on another project.

## Aiding a Violation Prohibited (AS 39.52.190)

Aiding another public officer to violate the Ethics Act is prohibited.

## Agency Policies (AS 39.52.920)

Subject to the Attorney General's review, a board may adopt additional written policies further limiting personal or financial interests of board members.

### **Disclosure Procedures**

## DECLARATION OF POTENTIAL VIOLATIONS BY MEMBERS OF BOARDS OR COMMISSIONS (AS 39.52.220)

A board member whose interests or activities could result in a violation of the Ethics Act if the member participates in board action must disclose the matter on the public record and in writing to the board chair who determines whether a violation exists. A form for this purpose is available at www.law.alaska.gov/doclibrary/ethics or from the board or commission staff. If another board member objects to the chair's ruling or if the chair discloses a potential conflict, the board members at the meeting (excluding the involved member) vote on the matter. If the chair or the board determines a violation will occur, the member must refrain from deliberating, voting, or participating in the matter. For more information, see Ethics Act Procedures for Boards and Commissions available at the above noted web site.

When determining whether a board member's involvement in a matter may violate the Ethics Act, either the chair or the board or commission itself may request guidance from the Attorney General.

### **ATTORNEY GENERAL'S ADVICE (AS 39.52.240-250)**

A board chair or a board itself may request a written advisory opinion from the Attorney General interpreting the Ethics Act. A former board member may also request a written advice from the Attorney General. These opinions are confidential. Versions of opinions without identifying information may be made available to the public.

### **REPORTS BY THIRD PARTIES (AS 39.52.230)**

A third party may report a suspected violation of the Ethics Act by a board member in writing and under oath to the chair of a board or commission. The chair will give a copy to the board member and to the Attorney General and review the report to determine whether a violation may or does

exist. If the chair determines a violation exists, the board member will be asked to refrain from deliberating, voting, or participating in the matter.

## Complaints, Hearings, and Enforcement

### **COMPLAINTS (AS 39.52.310-330)**

Any person may file a complaint with the Attorney General about the conduct of a current or former board member. Complaints must be written and signed under oath. The Attorney General may also initiate complaints based on information provided by a board. A copy of the complaint will be sent to the board member who is the subject of the complaint and to the Personnel Board.

All complaints are reviewed by the Attorney General. If the Attorney General determines that the complaint does not warrant investigation, the complainant and the board member will be notified of the dismissal. The Attorney General may refer a complaint to the board member's chair for resolution.

After investigation, the Attorney General may dismiss a complaint for lack of probable cause to believe a violation occurred or recommend corrective action. The complainant and board member will be promptly notified of this decision.

Alternatively, if probable cause exists, the Attorney General may initiate a formal proceeding by serving the board or commission member with an accusation alleging a violation of the Ethics Act. Complaints or accusations may also be resolved by settlement with the subject.

### **CONFIDENTIALITY (AS 39.52.340)**

Complaints and investigations prior to formal proceedings are confidential. If the Attorney General finds evidence of probable criminal activity, the appropriate law enforcement agency shall be notified.

### **HEARINGS (AS 39.52.350-360)**

An accusation by the Attorney General of an alleged violation may result in a hearing. An administrative law judge from the state's Office of Administrative Hearings serves as hearing officer and determines the time, place and other matters. The parties to the proceeding are the Attorney General, acting as prosecutor, and the accused public officer, who may be represented by an attorney. Within 30 days after the hearing, the hearing officer files a report with the Personnel Board and provides a copy to the parties.

### PERSONNEL BOARD ACTION (AS 39.52.370)

The Personnel Board reviews the hearing officer's report and is responsible for determining whether a violation occurred and for imposing penalties. An appeal may be filed by the board member in the Superior Court.

### **PENALTIES (AS 39.52.410-460)**

When the Personnel Board determines a board member has violated the Ethics Act, it will order the member to refrain from voting, deliberating, or participating in the matter. The Personnel Board may also order restitution and may recommend that the board member be removed from the board or commission. If a recommendation of removal is made, the appointing authority will immediately remove the member.

If the Personnel Board finds that a former board member violated the Ethics Act, it will issue a public statement about the case and will ask the Attorney General to pursue appropriate additional legal remedies.

State grants, contracts, and leases awarded in violation of the Ethics Act are voidable. Loans given in violation of the Ethics Act may be made immediately payable.

Fees, gifts, or compensation received in violation of the Ethics Act may be recovered by the Attorney General.

The Personnel Board may impose a fine of up to \$5,000 for each violation of the Ethics Act. In addition, a board member may be required to pay up to twice the financial benefit received in violation of the Ethics Act.

Criminal penalties are in addition to the civil penalties listed above.

### **DEFINITIONS (AS 39.52.960)**

Please keep the following definitions in mind:

**Benefit** - anything that is to a person's advantage regardless financial interest or from which a person hopes to gain in any way.

**Board or Commission** - a board, commission, authority, or board of directors of a public or quasi-public corporation, established by statute in the executive branch, including the Alaska Railroad Corporation.

**Designated Ethics Supervisor** - the chair or acting chair of the board or commission for all board or commission members and for executive directors; for staff members, the executive director is the designated ethics supervisor.

**Financial Interest** - any property, ownership, management, professional, or private interest from which a board or commission member or the board or commission member's immediate family

receives or expects to receive a financial benefit. Holding a position in a business, such as officer, director, partner, or employee, also creates a financial interest in a business.

**Immediate Family** - spouse; another person cohabiting with the person in a conjugal relationship that is not a legal marriage; a child, including a stepchild and an adoptive child; a parent, sibling, grandparent, aunt, or uncle of the person; and a parent or sibling of the person's spouse.

**Official Action** - advice, participation, or assistance, including, for example, a recommendation, decision, approval, disapproval, vote, or other similar action, including inaction, by a public officer.

**Personal Interest** - the interest or involvement of a board or commission member (or immediate family) in any organization or political party from which a person or organization receives a benefit.

For further information and disclosure forms, visit our Executive Branch Ethics web site or please contact:

State Ethics Attorney
Alaska Department of Law
1031 West 4th Avenue, Suite 200
Anchorage, Alaska 99501-5903
(907) 269-5100
attorney.general@alaska.gov

Revised 9/2013

The Attorney General and Department of Law staff may not provide legal advice to private citizens or organizations. Please contact an attorney if you need legal advice. The Alaska Lawyer Referral Service or your local bar association may be able to assist you in locating a lawyer.

#### Alaska Department of Law

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## State of Alaska DEPARTMENT OF LAW

## ETHICS ACT PROCEDURES FOR BOARDS & COMMISSIONS

All board and commission members and staff should be familiar with the Executive Branch Ethics Act procedures outlined below.

## Who Is My Designated Ethics Supervisor (DES)?

Every board or commission subject to the Ethics Act<sup>1</sup> has several ethics supervisors designated by statute.

- The chair serves as DES for board or commission members.
- The chair serves as DES for the executive director.
- The executive director serves as DES for the staff.
- The governor is the DES for a chair.<sup>2</sup>

### What Do I Have To Disclose?

The Ethics Act requires members of boards and commissions to disclose:

- Any matter that is a potential conflict of interest with actions that the member may take when serving on the board or commission.
- Any circumstance that may result in a violation of the Ethics Act.
- Any personal or financial interest (or that of an immediate family member) in a state grant,
   contract, lease or loan that is awarded or administered by the member's board or commission.
- · The receipt of certain gifts.

The executive director of the board or commission and its staff, as state employees, must also disclose:

- · Compensated outside employment or services.
- Volunteer service, if any compensation, including travel and meals, is paid or there is a potential conflict with state duties.

For more information regarding the types of matters that may result in violations of the Ethics
Act, board or commission members should refer to the guide, "Ethics Information for Members of
Boards and Commissions." The executive director and staff should refer to the guide, Ethics
Information for Public Employees." Both guides and disclosure forms may be found on the
Department of Law's ethics website.

### How Do I Avoid Violations of the Ethics Act?

- · Make timely disclosures!
- · Follow required procedures!
- Provide all information necessary to a correct evaluation of the matter!<sup>3</sup>
- · When in doubt, disclose and seek advice!
- · Follow the advice of your DES!

## What Are The Disclosure Procedures for Board and Commission Members?

The procedural requirements for disclosures by members are set out in AS 39.52.220 and 9 AAC 52.120. One goal of these provisions is to help members avoid violations of the Ethics Act. The procedures provide the opportunity for members to seek review of matters in advance of taking action to ensure that actions taken will be consistent with the Act.

### Procedure for declaring actual or potential conflicts.

Members must declare potential conflicts and other matters that may violate the Ethics Act on the public record and in writing to the chair.

*Disclosure on the public record.* Members must identify actual and potential conflicts orally at the board or commission's public meeting in advance of participating in deliberations or taking any official action on the matter.

- A member must always declare a conflict and may choose to refrain from voting, deliberations or other participation regarding a matter.<sup>4</sup>
- If a member is uncertain whether participation would result in a violation of the Act, the member should disclose the circumstances and seek a determination from the chair.

Disclosure in writing at a public meeting. In addition to an oral disclosure at a board or commission meeting, members' disclosures must be made in writing.

- If the meeting is recorded, a tape or transcript of the meeting is preserved and there is a method
  for identifying the declaration in the record, an oral disclosure may serve as the written
  disclosure.
- Alternatively, the member must note the disclosure on the Notice of Potential Violation disclosure form and the chair must record the determination.

Confidential disclosure in advance of public meeting. Potential conflicts may be partially addressed in advance of a board or commission's public meeting based on the published meeting agenda or other board or commission activity.

- A member identifying a conflict or potential conflict submits a Notice of Potential Violation to the chair, as DES, in advance of the public meeting.
- · This written disclosure is considered confidential.
- The chair may seek advice from the Attorney General.
- The chair makes a written determination, also confidential, whether the disclosed matter represents a conflict that will result in a violation of the Ethics Act if the member participates in official action addressing the matter. <sup>5</sup>
- If so, the chair directs the member to refrain from participating in the matter that is the subject of the disclosure.
- An oral report of the notice of potential violation and the determination that the member must refrain from participating is put on the record at a public meeting.<sup>6</sup>

Determinations at the public meeting. When a potential conflict is declared by a member for the public record, the following procedure must be followed:

- The chair states his or her determination regarding whether the member may participate.
- Any member may then object to the chair's determination.
- If an objection is made, the members present, excluding the member who made the disclosure,
   vote on the matter.
- Exception: A chair's determination that is made consistent with advice provided by the Attorney General may not be overruled.
- If the chair, or the members by majority vote, determines that a violation will exist if the disclosing member continues to participate, the member must refrain from voting, deliberating or participating in the matter.<sup>7</sup>

If the chair identifies a potential conflict, the same procedures are followed. If possible, the chair should forward a confidential written notice of potential violation to the Office of the Governor for a determination in advance of the board or commission meeting. If the declaration is first

made at the public meeting during which the matter will be addressed, the members present, except for the chair, vote on the matter. If a majority determines that a violation of the Ethics Act will occur if the chair continues to participate, the chair shall refrain from voting, deliberating or participating in the matter. A written disclosure or copy of the public record regarding the oral disclosure should be forwarded to the Office of the Governor for review by the chair's DES.

### **Procedures for Other Member Disclosures**

A member's interest in a state grant, contract, lease or loan and receipt of gifts are disclosed by filling out the appropriate disclosure form and submitting the form to the chair for approval. The disclosure forms are found on the Department of Law's ethics website.

## What Are The Disclosure Procedures for Executive Directors and Staff?

Ethics disclosures of the executive director or staff are made in writing to the appropriate DES (chair for the executive director and the executive director for staff).

Disclosure forms are found on the ethics website, noted above.

Notices of Potential Violations. Following receipt of a written notice of potential violation, the DES investigates, if necessary, and makes a written determination whether a violation of the Ethics Act could exist or will occur. A DES may seek advice from the Attorney General. If feasible, the DES shall reassign duties to cure a potential violation or direct divestiture or removal by the employee of the personal or financial interests giving rise to the potential violation.

- These disclosures are not required to be made part of the public record.
- A copy of a determination is provided to the employee.
- · Both the notice and determination are confidential.

Other Disclosures. The DES also reviews other ethics disclosures and either approves them or determines what action must be taken to avoid a violation of the Act. In addition to the disclosures of certain gifts and interests in the listed state matters, state employees must disclose all outside employment or services for compensation.

The DES must provide a copy of an approved disclosure or other determination the employee.

## How Are Third Party Reports of Potential Violations or Complaints Handled?

Any person may report a potential violation of the Ethics Act by a board or commission member or its staff to the appropriate DES or file a complaint alleging actual violations with the Attorney General.

- Notices of potential violations and complaints must be submitted in writing and under oath.
- Notices of potential violations are investigated by the appropriate DES who makes a written determination whether a violation may exist.<sup>8</sup>
- Complaints are addressed by the Attorney General under separate procedures outlined in the Ethics Act.
- These matters are confidential, unless the subject waives confidentiality or the matter results in a public accusation.

## What Are The Procedures for Quarterly Reports?

Designated ethics supervisors must submit copies of notices of potential violations received and the corresponding determinations to the Attorney General for review by the state ethics attorney as part of the quarterly report required by the Ethics Act.

- · Reports are due in April, July, October and January for the preceding quarter.
- · A sample report may be found on the Department of Law's ethics website.
- An executive director may file a quarterly report on behalf of the chair and combine it with his or her own report.
- If a board or commission does not meet during a quarter and there is no other reportable activity, the DES advises the Department of Law Ethics Attorney by e-mail at ethicsreporting@alaska.gov and no other report is required.

If the state ethics attorney disagrees with a reported determination, the attorney will advise the DES of that finding. If the ethics attorney finds that there was a violation, the member who committed the violation is not liable if he or she fully disclosed all relevant facts reasonably necessary to the ethics supervisor's or commission's determination and acted consistent with the determination.

## How Does A DES or Board or Commission Get Ethics Advice?

A DES or board or commission may make a **written request** to the Attorney General for an opinion regarding the application of the Ethics Act. In practice, the Attorney General, through the state ethics attorney, also provides **advice by phone or e-mail** to designated ethics supervisors, especially when time constraints prevent the preparation of timely written opinions.

- · A request for advice and the advisory opinion are confidential.
- The ethics attorney endeavors to provide prompt assistance, although that may not always be possible.
- The DES must make his or her determination addressing the potential violation based on the opinion provided.

It is the obligation of each board or commission member, as well as the staff, to ensure that the public's business is conducted in a manner that is consistent with the standards set out in the Ethics Act. We hope this summary assists you in ensuring that your obligations are met.

- <sup>1</sup> The Act covers a board, commission, authority, or board of directors of a public or quasi-public corporation, established by statute in the executive branch of state government.
- <sup>2</sup> The governor has delegated the DES responsibility to Guy Bell, Administrative Director of the Office of the Governor.
- <sup>3</sup> You may supplement the disclosure form with other written explanation as necessary. Your signature on a disclosure certifies that, to the best of your knowledge, the statements made are true, correct and complete. False statements are punishable.
- <sup>4</sup> In most, but not all, situations, refraining from participation ensures that a violation of the Ethics Act does not occur. Abstention does not cure a conflict with respect to a significant direct personal or financial interest in a state grant, contract, lease or loan because the Ethics Act prohibition applies whether or not the public officer actually takes official action.
- <sup>5</sup> The chair must give a copy of the written determination to the disclosing member. There is a determination form available on the Department of Law's ethics web page. The ethics supervisor may also write a separate memorandum.
- <sup>6</sup> In this manner, a member's detailed personal and financial information may be protected from public disclosure.
- <sup>7</sup> When a matter of particular sensitivity is raised and the ramifications of continuing without an advisory opinion from the Attorney General may affect the validity of the board or commission's action, the members should consider tabling the matter so that an opinion may be obtained.
- <sup>8</sup> The DES provides a copy of the notice to the employee who is the subject of the notice and may seek input from the employee, his or her supervisor and others. The DES may seek advice from the Attorney General. A copy of the DES' written determination is provided to the subject employee and the complaining party. The DES submits a copy of both the notice and the determination to the Attorney General for review as part of the DES' quarterly report. If feasible,

the DES shall reassign duties to cure a potential violation or direct divestiture or removal by the employee of the personal or financial interests giving rise to the potential violation.

6/14

The Attorney General and Department of Law staff may not provide legal advice to private citizens or organizations. Please contact an attorney if you need legal advice. The Alaska Lawyer Referral Service or your local bar association may be able to assist you in locating a lawyer.

#### Alaska Department of Law

1031 West 4th Avenue, Suite 200
Anchorage, AK 99501
attorney.general@alaska.gov
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TTY: 907-258-9161

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#### CONFIDENTIAL

### ETHICS SUPERVISOR DETERMINATION FORM

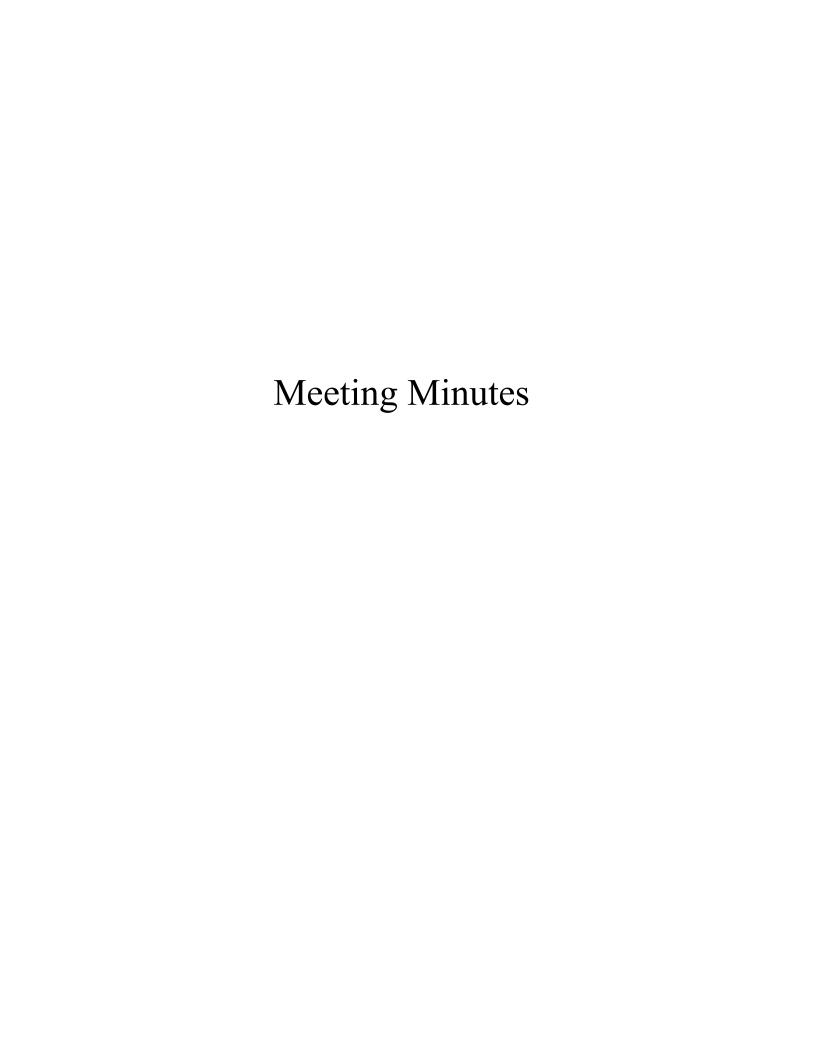
(Board or Commission Member)

Board or Commission:		
Member Disclosing Pote	ential Ethics Violation:	
does or would viola		the attached ethics disclosure form Identify applicable statute below. )190.
Signature of Designated	Ethics Supervisor (Chai	ir)
Printed Name of Design	ated Ethics Supervisor	_
Date:		
COMMENTS (Please at	tach a separate sheet for	additional space):

Note: Disclosure Form must be attached. Under AS 39.52.220, if the chair or a majority of the board or commission, not including the disclosing member, determines that a violation of AS 39.52.110-39.52.190 will exist if the member participates, the member shall refrain from voting, deliberating, or participating in the matter. A member will not be liable under the Ethics Act for action in accordance with such a determination so long as the member has fully disclosed all facts reasonably necessary to the determination and the attorney general has not advised the member, chair, or board or commission that the action is a violation. Forward disclosures with determinations to the State Ethics Attorney as part of your quarterly report. Quarterly reports are submitted to Litigation Assistant, Opinions, Appeals & Ethics, Department of Law, 1031 W. 4th Avenue, Suite 200, Anchorage, AK 99501.



# Brandy Pennington – speak to wholesaling and AI



March 20, 2024 Meeting Minutes

1 2 3 STATE OF ALASKA DEPARTMENT OF COMMERCE, COMMUNITY & ECONOMIC DEVELOPMENT 4 5 DIVISION OF CORPORATIONS, BUSINESS AND PROFESSIONAL LICENSING 6 7 **REAL ESTATE COMMISSION** 8 **MEETING MINUTES** 9 10 March 20, 2024 11 12 13 "These draft minutes were prepared by the staff of the Division of Corporations, Business 14 and Professional Licensing. They have not been reviewed or approved by the 15 Commission. By the authority of AS 08.01.070(2), and in compliance with the provisions of AS 44.62, Article 6, a scheduled meeting of the Real Estate Commission was held March 16 17 20, 2024, at 550 W 7<sup>th</sup> Avenue, Ste 1550, Anchorage, AK, via Zoom. 18 19 Wednesday, March 20, 2024 Agenda Item 1 - Call to Order 20 21 Chairperson Cheryl Markwood called the meeting to order at 9:06 a.m., at which time a 22 quorum was established. 23 24 Agenda Item 1(a) - Roll Call 25 Members Present via Zoom Cheryl Markwood, Broker, Broker at Large, Chairperson 26 Traci Heaton, Associate Broker, 1st Judicial District 27 28 Elizabeth Schok, Associate Broker, 4th Judicial District 29 Chad Stigen, Associate Broker, Broker at Large 30 31 Members Absent: Devon Doran, Broker, 3rd Judicial District 32 33 34 Staff Present: Nancy Harris, Executive Administrator, REC 35 Kerry Givens, Project Assistant, REC 36 37 Anna Gabriel, Investigator, REC/APR, Anchorage Billy Homestead, Senior Investigator, Anchorage 38 39 Sara Chambers, Boards and Regulations Advisor, Office of the Commissioner 40 Melissa Dumas, Administrative Officer, CBPL, Juneau 41 42 Guests Present via Zoom: Errol Champion, Liaison for AAR, and Broker of Coldwell Banker Race Realty, Juneau 43 44 Deborah Brollini, public person 45 Francisca Tracy, Compliance Analyst, The CE Shop, CO 46 Mark Masley, New Liaison for AAR and Salesperson with Aurora One Aurora, Anchorage 47 48 Agenda Item 1(b) - Approval of 12/14 Agenda 49 Commission members reviewed the agenda as presented. 50 51 Ms. Markwood had one addition to the agenda and that was a license action to be added 52 to tab 4(b).

53

Real Estate Commission March 20, 2024 Meeting Minutes Page 2 of 9

On a motion made by Stigen, seconded by Schok, it was,

Resolved to approve the March 20, 2024, meeting agenda as amended.

There were no opposition. Motion passed.

Statements of Conflicts of Interest/Ethics Violations– 1(c)

There were no conflicts of interest statements or ethics violations to report.

### Agenda Item 2 - Public Comments

Deborah Brollini spoke to the Commission on behalf of herself. She said that she owns a townhome that had been managed by three separate property managers over the past 30 years who she believes have all have been involved in fraudulent activity with homeowner utilities. She stated that this has not only impacted her but three additional homeowners in the condo association. She said that it is clear to her there is lack of oversight of property managers and it will either be this governor or the legislature who will need to address the lack of education of real estate licensees and provide the statutory oversight that is necessary. The governor did move investigations to the Department of Law in 2019, which she supported. However, the investigation unit is still under the Department of Commerce.

### Agenda Item 3 – Review of Meeting Minutes

Agenda Item 3(a) – December 14, 2023

On a motion made by Heaton, seconded by Stigen, it was,

Resolved to approve the December 14, 2023, meeting minutes as presented.

There were no opposition. Motion passed.

#### Agenda Item 3(b) – December 21, 2023

On a motion made by Heaton, seconded by Stigen, it was,

Resolved to approve the December 21, 2023, Teleconference meeting minutes as presented.

There were no opposition. Motion passed.

#### Agenda Item 3(c) – January 26, 2024

On a motion made by Heaton, seconded by Schok, it was,

Resolved to approve the January 26, 2024, teleconference, meeting minutes as presented.

 Real Estate Commission March 20, 2024 Meeting Minutes Page 3 of 9

There were no opposition. Motion passed.

#### Agenda Item 2 – Public Comments – cont'd

Errol Champion, Chair of the Legislature and Real Estate Commission Committee for AK Realtors gave the Commission a legislative update as of this morning.

He said there are 2 bills, House Bill 134 was filed last year, and it will stipulate that transfer fees, excise taxes, sales, taxes cannot be levied against the sale of real property. He said that they are optimistic that this bill will get out of the Legislature this year, and hopefully the Governor will sign it as we continue to hear the cost of housing, we do not need to allow for a transfer fee or an excise tax to be levied it sometime by a city or a borough or the state.

Mr. Champion spoke of HB 347, that deals with some changes to how assessors assess property values. He said it has been on the books since statehood that we us set that value at a willing buyer, a willing seller but now they're changing some of the definitions. The identical bill is SB 242. He said there has been a lot of concerns over assessed values and boroughs and locales over the last several years and he believed this will address some of the inequalities that are happening with our assessed values.

Mr. Champion spoke about HB 314, and SB 225. These were at the request of the Governor, and they simply address the investigative costs and that they would no longer be used in the calculation of professional fees. He said a few years back there was another bill that was filed that was to blend all investigative costs, and they were going to allocate the total professional licensing division investigated cost out equally to every license holder. There was a lot of resistance, including resistance from real estate. So now, instead of allocating it across the board. They are going to take it clear out, and it won't be used in the calculation of fees.

Mr. Champion went on to talk to the Commission about the NAR's (National Association of Realtors) proposed settlements. He urged the Commission members to keep themselves informed. He said if they would like to review it and get details, they can go to the NAR website and receive updates. He said he just wanted to remind all of us of and maybe if the Commission support this, he thinks it is time for the REC to send the brokers a letter reminding them of AS 08.88.865 requires that brokerage to have a current policy, guideline requirement be signed by their license holders. He said he thinks the real Estate Commission would be wise to just remind them that it's part of Alaska statute requirements.

Lastly, Mr. Champion shared with the Commission that after 23 years in real estate he is hanging up his hat. He said Mark Masley is taking his place as the new liaison for the Alaska Realtors to the Real Estate Commission. Mr. Champion is excellent, and he said he will do well. However, he was not able to attend today's meeting because he was attending the Board of Directors meeting for AK Realtors that was scheduled for the same time. He thanked all the Commission members and said it has been a great experience to serve as the AK Realtors liaison. He said he admired the time and hard work that all Commission members put in. Again, he said it has been his privilege, and he wished everyone the best, and thank them for allowing him to speak.

The Commission members and REC staff thanked Mr. Champion for all that he has done for the REC and the industry. They thanked him for keeping the Commission up to date on what is going on in Juneau. They said he has a tremendous knowledge and history of the

Real Estate Commission March 20, 2024 Meeting Minutes Page 4 of 9 industry and that it is a sad moment for the Commission but, they are excited for him and 154 this next season. They reiterated that the Commission would miss him greatly, and thank 155 156 him for everything he has done for the real estate industry over the years, and they really do appreciate him and Honor him for that. He is an amazing person to work with the 157 158 knowledge that you provide to licenses here in Alaska is very much appreciated. 159 160 161 Agenda Item 4 – Investigations Statistical Report – 4(a) 162 163 Ms. Gabriel, Investigator for the real estate commission, presented the investigation 164 statistical report to the Commission. Ms. Gabirel said for the reporting period of November 165 29, 2023, through March 12, 2024. She stated there are 32 cases opened, and 18 cases 166 were closed from the last report. 167 168 Investigative Training – 4(b) 169 Ms. Gabriel presented the first portion of the public portion of the investigative 170 training/process to the Commission. 171 The Commission recessed for break at 9:45 a.m. 172 The Commission reconvened at 9:52 a.m. 173 174 Commission members went into executive session to discuss second portion of their investigative training presented by Ms. Sara Chambers the Boards and Regulations 175 176 Advisor with the Commissioner office. 177 178 On a motion duly made by Heaton, seconded by Stigen, it was, 179 180 181 Resolved to go into executive session to discuss investigative 182 matters/training. 183 184 There were no opposition. Motion passed. 185 186 187 Commission went into executive session at 9:53 am. Out of executive session at 11:07 am 188 189 190 The Commission recessed for break at 11:08 a.m. 191 The Commission reconvened at 11:16 a.m. 192 193 License Action -194 Imposition of Civil Fine, Case No. 2022-000732 – 4(c) Ms. Markwood asked if any Commission member had a conflict of interest with case 2022-195 196 000732. 197 198 Ms. Heaton said she had a conflict of interest as the reviewing member and requested to 199 be recused from case 2022-000732. 200 201 Ms. Markwood approved the recusal of Ms. Heaton from case no. 2022-000732. 202

Ms. Markwood stated that Ms. Zimmerman was present at the meeting.

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Real Estate Commission March 20, 2024 Meeting Minutes Page 5 of 9

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Commission members went into executive session to discuss a license action from agenda item 4(b), Imposition of Civil Fine, Case # 2022-000732.

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On a motion duly made by Stigen, seconded by Schok, it was,

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Resolved to go into executive session to discuss investigative matters.

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There were no opposition. Motion passed.

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Commission went into executive session at 9:26 am.

Out of executive session at 9:44 am

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On a motion duly made by Schok, seconded by Stigen, it was,

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Resolved to adopt the Imposition of Civil Fine, Case No. 2022-000732.

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Roll call vote: Schok -yes; Stigen – yes Doran – absent, and Markwood – yes, Heaton- recused and abstained from voting.

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The Commission adopted the Imposition of Civil Fine, Case No. 2022-00372 with regards to Real Estate Salesperson Ambrosia Romig.

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#### Agenda Item 5 - Division Update

233 Revenue/Expenditure Report, FY24/2nd<sup>th</sup> Qtr – 5(a)

Melissa Dumas, Administrative Operations Manager for the Division of Corporations, Business, and Professional Licensing, presented to the Commission the Revenue and Expenditures report for the FY2024 2<sup>nd</sup> quarter, through December 2023. She stated the current revenue was \$176,875. Expenditures totals were as follows: There were non-investigative expenditures of \$92,348 and investigative expenditures of \$106,919, for a total of \$199,267 direct expenditures. There were in- direct expenditures of \$101,551, (this includes internal administration, department, and statewide costs), leaving the total

expenditures at \$300,818. There was a total ending cumulative surplus of \$836,127.

242 243

### Agenda Item 6 - Old Business

- 245 Regulation Project update 6(a)
- 246 12 AAC 64.118 Consumer Disclosure form
- 12 AAC 64.119 Waiver of Right to be Represented.
- 248 12 AAC 64.930, SOA Residential Real Property Disclosure Transfer Statement

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- 250 Ms. Harris updated the Commission on the forms that are part of the current regulation
- project. There was question the Publication Team had for the Commission regarding how
- 252 the Commission would like with some changes they recommend with the State of Alaska
- 253 Residential Real Property Transfer Disclosure Statement form 08-4229.

Real Estate Commission March 20, 2024 Meeting Minutes Page 6 of 9

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There was a question on taking a copy of the first page of the form 08-4229 to be the first page of the forms Exemption of First Sale and Waiver of Right to Be Represented, that will be stand-alone documents.

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Ms. Markwood wanted to state how frustrating it is as a Commission it is to review forms that they have approved two meetings ago and to review it again and try to remember what changes they had done.

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Ms. Markwood stated that <u>ALL</u> documents that go out for public comment MUST have the DRAFT watermark on them because it is too confusing to licensees and the public.

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### On a motion duly made by Heaton, seconded by Stigen it was,

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Resolved to approve the proposed changes to State of Alaska Residential Real Property Transfer Disclosure Statement form 08-4229 as amended and as previously noticed with 12 AAC 64. 930.

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Roll call vote: Heaton-yes; Schok -yes; Stigen –yes, Doran – absent, and Markwood – yes.

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#### FY 2023/2024 Strategic Plan- update – 6(b)

Ms. Harris gave an update on the 2024 REC strategic plan. She stated the items that were completed since the last meeting and items that were deleted from the strategic plan.

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- The Commission recessed for break at 1:10 p.m.
- The Commission reconvened at 1:23 p.m.

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### 284 Work Meeting -6(c)

At the March meeting the Commission said they would like to have a separate work meeting to go over the list topics that were brought forward by the Executive Administrator at the last meeting to see how they would like to proceed with these issues. This work meeting would include Commission members and the public.

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Ms. Harris asked the Commission to choose a date for the work meeting so that she could set it up. The Commission choose Wednesday, May 15, 2024, 9 am to 12 pm.

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### Agenda Item 7 - New Business

### Letter of Support – 7(a)

The Commission members reviewed the letter of support for HB314 and SB 225, regarding occupational licensing fees, that was sent to Chairman Bjorkman and Chairman Sumner on February 20, 2024. The Commission members voted on their support of these bills previously in Onboard. Ms. Markwood stated that the Commission wanted to acknowledge their support on the Governor's bills. She thanked the Commission members on their quick response to this matter.

Real Estate Commission March 20, 2024 Meeting Minutes Page 7 of 9
<u>Disciplinary Matrix – 7(b)</u> Commission members reviewed and discussed the disciplinary matrix to see if they would like to make any revisions regarding advertising.
On a motion duly made by Heaton, seconded by Doran, it was,
Resolved to go into executive session in accordance with the provisions of AK Statute 44.62.310(c), for the purpose of discussing subjects that tend to prejudice the reputation and character of any person, provided the person may request a public discussion.
There were no opposition. Motion passed.
Commission went into executive session at 12:01 p.m. Out of executive session at 12:18 p.m.
On a motion duly made by Heaton, seconded by Schok, it was,
Resolved to add Advertising as an additional topic to item #7 on the FY24 Strategic plan.
There were no opposition. Motion passed.
No changes were made to the current Disciplinary Matrix by the Commission at this time.
Annual Report – 7(c) Commission members reviewed and discussed the Annual Report as presented. The Commission asked to remove the video from annual report.
On a motion duly made by Stigen, seconded by Heaton, it was,
Resolved to approve the FY2024 REC Annual Report as amended.
There were no opposition. Motion passed.
Agenda Item 8 – Executive Administrator's Report

Licensing/Education Report/ Statistics – 8(a)

Mr. Givens presented the licensing report for March 20, 2024, to the Commission. He reported that between November 23, 2023, through March 5, 2024, there were 87 new licenses issued; 2,775 active licensees, 2,788 total number of licensees with an 1/31/2026 expiration date; 5 inactive licensees; 30 lapsed licenses due to non-compliance of PLE;

Real Estate Commission March 20, 2024 Meeting Minutes Page 8 of 9

350 119 transfers; 56 licensees completed their PLE requirements and 54 licensees in a 351 license returned status.

Mr. Givens presented the education report for March 20, 2024. He reported that as of March 6, 2024, there were 10 pre-licensing courses; 4 broker upgrade courses; 185 the elective (ECE) and 56 designated (DCE) courses and 47 Post Licensing courses with a total of 253 approved courses. There were 25 initial courses approved between 11/27/23 and 3/6/2024.

There are a total of 103 instructors. There were 3 new instructors, Marie Mosley, Ashley Copley and Terry Bryan and no temporary instructors.

### Recovery Fund Balance Report – 8(b)

Ms. Harris presented the Recovery Fund Report ending December 31, 2023. The Commission received \$26,350 in revenue for license fees processed with a total revenue at \$31,797 f and \$26,970 total expenditures for the year. The beginning year balance was \$375,965 and the end of year fund balance of \$380,792. The project end of year balance for the fiscal year ended 6/30/24 is \$447,758.

### Agenda Item 9 – Commission Member Comments & Questions

### **Adjournment**

Ms. Schok, she said she is proud of all the work the Commission does and thanked everyone for all their hard work. She said she enjoys being on the Commission.

Ms. Heaton said she echoed what Ms. Schok said and thanked the Chair and REC staff for their work on the Annual Report. She said the Strategic Plan is very helpful to the Commission is to see what we are working towards. She appreciates all the comments and the working relationship with the other Commission members, and she enjoys working on the Commission.

Mr. Stigen thanked the REC staff for all their hard work. He said this was a good meeting.

Ms. Markwood agreed that it was a good meeting and thanked the REC staff for all their hard work. She said that she needs to remember to be patient regarding the regulation project because there is only one regulation specialist at this time so the process will take a bit longer. The regulation specialist handles all professions, so we need to remember to be patient. She also gave a helpful reminder to the other Commission members with investigations, to complete at least 1 investigative matter every 30 days. The investigator has asked for them not hold cases over 30 days. She said they are working on 2021- 2022 cases now and the 2023 and 2024 are waiting. She said she is looking forward to the working meeting on May 15<sup>th</sup> and the regular REC meeting in June. She thanked all the Commission members for all their hard work.

On a motion made by Schok, seconded by Doran, it was,

Resolved to adjourn the meeting.

There were no opposition. Motion passed.

Real Estate Commission March 20, 2024 Meeting Minutes Page 9 of 9

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Meeting adjourned at 12:45 pm. 403

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Next meeting: June 19, 2024.

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Prepared and submitted by: Real Estate Commission Staff 407 408

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Approved:

Cheryl Markwood REC Chairperson

Alaska Real Estate Commission

### May 15, 2024 Work Meeting Minutes

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3	STATE OF ALASKA
4	DEPARTMENT OF COMMERCE, COMMUNITY & ECONOMIC DEVELOPMENT DIVISION OF CORPORATIONS, BUSINESS AND PROFESSIONAL LICENSING
5 6	DIVISION OF CORPORATIONS, BUSINESS AND PROFESSIONAL LICENSING
7	REAL ESTATE COMMISSION
8	WORK MEETING
9	MEETING MINUTES
10	
11	May 15, 2024
12	
13	
14	"These <u>draft minutes</u> were prepared by the staff of the Division of Corporations, Business
15	and Professional Licensing. They have not been reviewed or approved by the
16	Commission. By the authority of AS 08.01.070(2), and in compliance with the provisions of
17	AS 44.62, Article 6, a scheduled work meeting of the Real Estate Commission was held
18 19	May 15, 2024, at 550 W 7 <sup>th</sup> Avenue, Ste 1535, Anchorage, AK via Zoom.
20	Wednesday, May 15, 2024
21	Agenda Item 1 - Call to Order
22	Chairperson Cheryl Markwood called the meeting to order at 9:01 a.m.
23	No quorum needed for a work meeting.
24	
25	Agenda Item 2 – Introductions
26	Present via Zoom
27	Cheryl Markwood, Broker, Broker at Large, Chairperson
28	Elizabeth Schok, Associate Broker, 4th Judicial District
29	Traci Heaton, Associate Broker, 1 <sup>st</sup> Judicial District
30 31	Francisca Tracy, Compliance Analyst, The CE Shop Jeff Post, Broker, Omaha, Peoples Company of Indianola, NB, and AK
32	Linnea Johnson, Salesperson, Keller Williams Realty- AK Group
33	Mary Trimble, Broker, Coastal Realty
34	Renee, public person
35	The same production of
36	Present via Phone
37	Gene DuVal, Associate Broker, RE/MAX Associates of Fairbanks (via phone)
38	
39	Staff Present:
40	Nancy Harris, Executive Administrator, REC
41	Kerry Givens, Project Assistant, REC
42 43	Agenda Item 3 – Public Comment
44	There were no public comments.
45	There were no public comments.
46	Agenda Item 4– topics for review and discussion.
47	Meeting participants discussed list of topics listed on agenda.
48	
49	Tasks: to be completed and brought back to next REC meeting for review and discussion.
50	,
51	REC staff:
52	* draft proposal to amend 12 AAC 64.075 to include termination by owner and broker.
53	* draft proposal to amend 12 AAC 64.078 to allow a broker or associate broker to

designated a temporary broker or associate broker to supervise an office in the transition

54

Real Estate Commission May 15, 2024 **Meeting Minutes** Page 2 of 2 of an office change or change of broker or associate broker in charge, of a current office. 55 56 \* staff to research office physical address of new offices and office changes to ensure they 57 are in AK with a actual office location not a PO box or other location that may not meet the requirements. If there is a question re: physical location in a location outside of Anchorage, 58 59 staff to reach out to Commission members in that area for assistance. If staff is uncertain re: physical location is within regulations, send to investigations. 60 61 62 Ms. Markwood: \*draft proposal to amend 12 AAC 64.600/640 to include audit of E & O Insurance 63 64 65 Other topics listed were discussed but either issues discussed were not within the REC's 66 purview or no action was taken at this time. 67 68 69 Agenda Item 9 - Commission Member Comments & Questions 70 <u>Adjournment</u> 71 72 Mr. Post stated that in the time span that he has been working with REC, there is one 73 state that does it right and that is AK. 74 75 Meeting adjourned at 10:46 a.m. 76 77 Next meeting: June 19, 2024. 78 79 Prepared and submitted by: Real Estate Commission Staff 80 81 82 Approved: 83

Cheryl Markwood

REC Chairperson

Alaska Real Estate Commission

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### Department of Commerce, Community, and Economic Development

DIVISION OF CORPORATIONS, BUSINESS AND PROFESSIONAL LICENSING

550 West Seventh Avenue, Suite 1500 Anchorage, AK 99501-3567 Main: 907.269.8160

03/12/2024

03/26/2024

Fax: 907.269.8156

#### **MEMORANDUM**

DATE:

June 03, 2024

TO:

Real Estate Commission

THRU:

Erika Prieksat, Chief Investigator  $\mathcal{B}\mathscr{H}$ 

FROM:

Holly Handley, Investigator

RE:

Investigative Report for the June 19, 2024 Meeting

Violation of licensing regulation

Violation of licensing regulation

The following information was compiled as an investigative report to the Board for the period of March 05, 2024 thru June 03, 2024; this report includes cases, complaints, and intake matters handled since the last report.

Matters opened by the Paralegals in Anchorage and Juneau, regarding continuing education audits and license action resulting from those matters are covered in this report.

#### **OPEN - 34**

2024-000225

2024-000279

<u>OPEN - 34</u>			
Case Number	Violation Type	Case Status	<b>Status Date</b>
REAL ESTATE ASSOCIABROKER	ATE		
2023-001006	Violation of licensing regulation	Complaint	10/10/2023
2024-000129	Violation of licensing regulation	Complaint	02/19/2024
2024-000151	Violation of licensing regulation	Complaint	02/14/2024
2024-000199	Unlicensed practice or activity	Complaint	02/28/2024
2022-001045	Violation of licensing regulation	Investigation	03/21/2024
2021-000231	Advertising	Litigation Initiated	
REAL ESTATE BROKER			

Intake

Intake

2023-000278	Violation of licensing regulation	Complaint	04/11/2023
2023-001146	Violation of licensing regulation	Complaint	11/27/2023
2024-000226	Violation of licensing regulation	Complaint	05/06/2024
2024-000250	Violation of licensing regulation	Complaint	03/19/2024
2022-000087	Unlicensed practice or activity	Investigation	11/15/2023
2022-000468	Violation of licensing regulation	Investigation	02/01/2024
2021-000185	Violation of licensing regulation	Litigation Initiated	
	EDGON		
REAL ESTATE SALESPI	ERSON		
2024-000337	Violation of licensing regulation	Intake	04/11/2024
2024-000405	Violation of licensing regulation	Intake	05/01/2024
2022-001077	Violation of licensing regulation	Complaint	11/07/2022
2023-000274	Violation of licensing regulation	Complaint	04/21/2023
2023-000699	Violation of licensing regulation	Complaint	07/24/2023
2023-000722	Violation of licensing regulation	Complaint	07/26/2023
2023-000757	Violation of licensing regulation	Complaint	08/08/2023
2023-000836	Violation of licensing regulation	Complaint	08/10/2023
2023-001058	Violation of licensing regulation	Complaint	11/07/2023
2023-001059	Violation of licensing regulation	Complaint	10/18/2023
2023-001066	Violation of licensing regulation	Complaint	10/20/2023
2024-000195	Unlicensed practice or activity	Complaint	02/28/2024

Complaint

Complaint

Investigation

Investigation

Investigation

Monitor

02/28/2024

03/12/2024

01/04/2024

11/14/2023

02/04/2024

04/01/2024

2022-000394 Violation of licensing regulation Litigation Initiated

Unlicensed practice or activity

Violation of licensing regulation

Violation of licensing regulation

Violation of licensing regulation

Contested license denial

License Application Review/Referral

<u>Closed - 13</u>

2024-000198

2024-000224

2023-000309

2022-000473

2022-000921

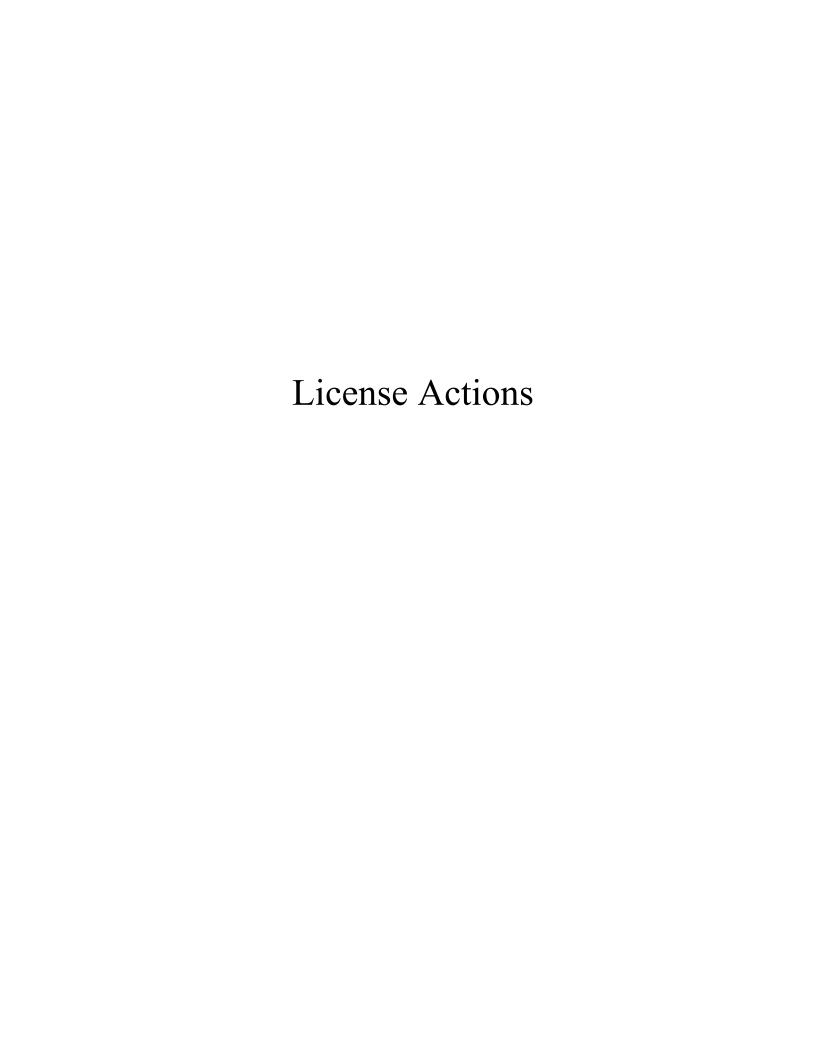
2022-001076

<u>Case # Violation Type</u> <u>Case Status</u> <u>Closed</u> <u>Closure</u>

### REAL ESTATE ASSOCIATE BROKER

2022-001078	Violation of licensing regulation	Closed-Complaint	04/02/2024	No Action - No Violation
2022-001082	Violation of licensing regulation	Closed-Complaint	04/02/2024	No Action - No Violation
REAL ESTATE BROKE	R			
2021-001096	Violation of licensing regulation	Closed-Complaint	04/15/2024	No Action - Lack of Jurisdiction
2023-000012	Violation of licensing regulation	Closed-Investigation	04/03/2024	Other (See Abstract)
2023-001219	Violation of licensing regulation	Closed-Investigation	05/17/2024	Advisement Letter
REAL ESTATE SALESP	ERSON			
2024-000276	License Application Review/Referral	Closed-Intake	03/22/2024	Review Complete
2024-000294		Closed-Intake	04/03/2024	Incomplete Complaint
2022-001171	Violation of licensing regulation	Closed-Complaint	04/02/2024	No Action - No Violation
2023-000277	Violation of licensing regulation	Closed-Complaint	04/01/2024	No Action - No Violation
2023-000904	Violation of licensing regulation	Closed-Complaint	05/16/2024	No Action - No Violation
2022-000732	Violation of licensing regulation	Closed-Investigation	03/28/2024	License Action
2022-000981	Continuing education	Closed-Investigation	03/11/2024	License Action
2023-000649	Violation of licensing regulation	Closed-Investigation	04/03/2024	Advisement Letter

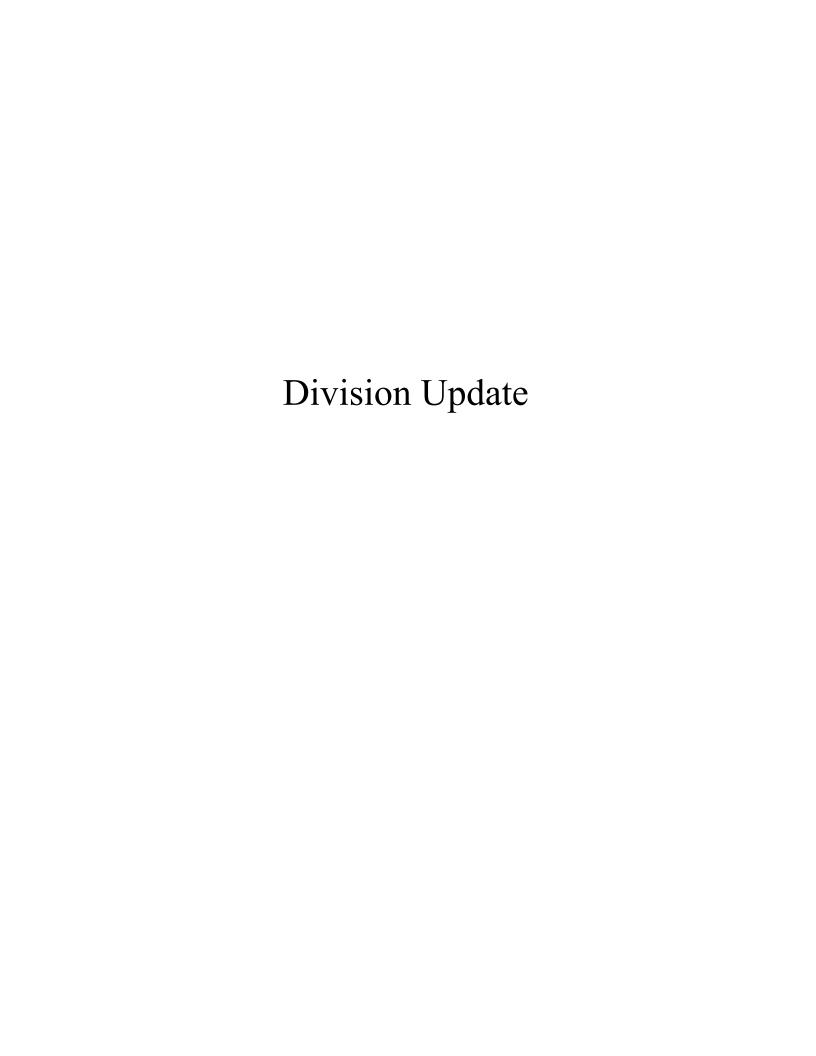
### END OF REPORT



Case No 2022-000468

\* view document in OnBoard in the Resource folder.

Revocation by Default-Case No 2022-000394 \* view document in OnBoard in the Resource folder. Imposition of Civil Fine-Case No 2022-000921 \* view document in OnBoard in the Resource folder.



Real Estate Commission	FY 18	-	Y 19	Biennium		FY 20	FY 21	Bienniı	.m	FY 22		FY 23	Biennium	1et	FY 24 : - 3rd QTF
Real Estate Commission	F1 10	<u>r</u>	119	biennium	<b>-</b>    -	1120	F1 Z1	ыеппп	4111	1122		11 23	biennium	130	- 314 Q11
Revenue															
Revenue from License Fees	\$ 766	875 \$	282,453	\$ 1,049,32	3   1	\$ 618,451 \$	325,590	\$ 944	1,041	\$ 820,	,700 \$	228,875	\$ 1,049,575	\$	176,87
General Fund Received						\$	-		-	\$ 17,	842 \$	4,654	22,496	\$	-
Allowable Third Party Reimbursements		-	-	-		\$ - \$	-		-	\$	- \$	2,500	2,500	\$	-
TOTAL REVENUE	\$ 766	875 \$	282,453	\$ 1,049,32	3	\$ 618,451 \$	325,590	\$ 944	1,041	\$ 838,	,542 \$	236,029	\$ 1,074,571	\$	176,87
Expenditures															
Non Investigation Expenditures															
1000 - Personal Services	115	076	120,856	235,93	<u>,                                     </u>	65,350	113,092	178	3,442	129,	.521	171,009	300,530		122,1
2000 - Travel		632	5,036	20,668		3,046	-		3,046		-	1,569	1,569		7,4
3000 - Services		683	9,813	23,49		19,306	4,687		3,993	12	.219	5,254	17,473		13,1
4000 - Commodities		649	-	649			-,007	2.		12,	16	-	16		13,1
5000 - Capital Outlay		-	-		´	_	<b>-</b>		_		-	<u>-</u>			•
Total Non-Investigation Expenditures	145	040	135,705	280,74	<u> </u>	 87,702	117,779	201	5,481	141,	756	177,832	319,588		142,7
Total Non-Investigation expenditures	145	040	135,705	200,74	<u> </u>	87,702	117,779	20:	0,461	141,	,730	1/7,032	319,500		142,7
Investigation Expenditures	54	422	02.500	425.02		02.004	07.200	40.			726	110 246	200 072		74
1000-Personal Services	51	422	83,598	135,020	<b>'</b>	93,884	97,209		L,093	98,	,726	110,246	208,972		74,0
2000 - Travel			-	-		2,078	-		2,078		-	9,100	9,100		2,
3023 - Expert Witness		-	-	-		-	450		450		-	-	-		2,9
3088 - Inter-Agency Legal		646	530	1,17		1,692	43,125		1,817		415	70,918	94,333		45,0
3094 - Inter-Agency Hearing/Mediation		-	3,689	3,689		-	2,799	]	2,799	•	.467	23,142	29,609		33,3
3000 - Services other			958	958	3	1,010	390	:	L,400		517	1,967	2,484		6
4000 - Commodities			-	-	_  L	-	-		-		106	58	164		
Total Investigation Expenditures	52	068	88,775	140,84	3	98,664	143,973	242	2,637	129,	,231	215,431	344,662		159,2
Total Direct Expenditures	197	108	224,480	421,58	3	186,366	261,752	448	3,118	270,	,987	393,263	664,250		301,9
Indirect Expenditures															
Internal Administrative Costs	108	746	110,362	219,10	3	108,667	101,425	210	0,092	112,	.583	124,346	236,929		93,2
Departmental Costs		154	57,353	110,50		37,533	39,972		7,505	•	.517	48,168	94,685		36,1
Statewide Costs		608	20,811	39,419		20,978	28,864		9,842	•	.689	30,587	59,276		22,9
Total Indirect Expenditures	180		188,526	369,03		167,178	170,261		7,439	187,		203,101	390,890		152,3
TOTAL EXPENDITURES	\$ 377	616 \$	413,006	\$ 790,622	2	\$ 353,544 \$	432,013	\$ 785	5,557	\$ 458,	776 \$	596,364	\$ 1,055,140	\$	454,2
Cumulative Surplus (Deficit)															
	6 533	440 ¢	012.700			ć 702.4EE Ć	1 047 003			6 040	630 6	1 220 405		_ ا	060.0
Beginning Cumulative Surplus (Deficit)		449 \$	912,708			\$ 782,155 \$	1,047,062				,639 \$	1,320,405		\$	960,0
Annual Increase/(Decrease)	389		(130,553)			264,907 \$ 1.047.062 \$	(106,423)			379,		(360,335)		\$	(277,3
Ending Cumulative Surplus (Deficit)	\$ 912	708	782,155			\$ 1,047,062 \$	940,639			\$ 1,320,	,405 \$	960,070		۶	682,6
Statistical Information					<b> </b>										
Number of Licenses for Indirect calculation	4	129	4,041			3,771	3,680			4.	.062	4,317			

### Additional information:

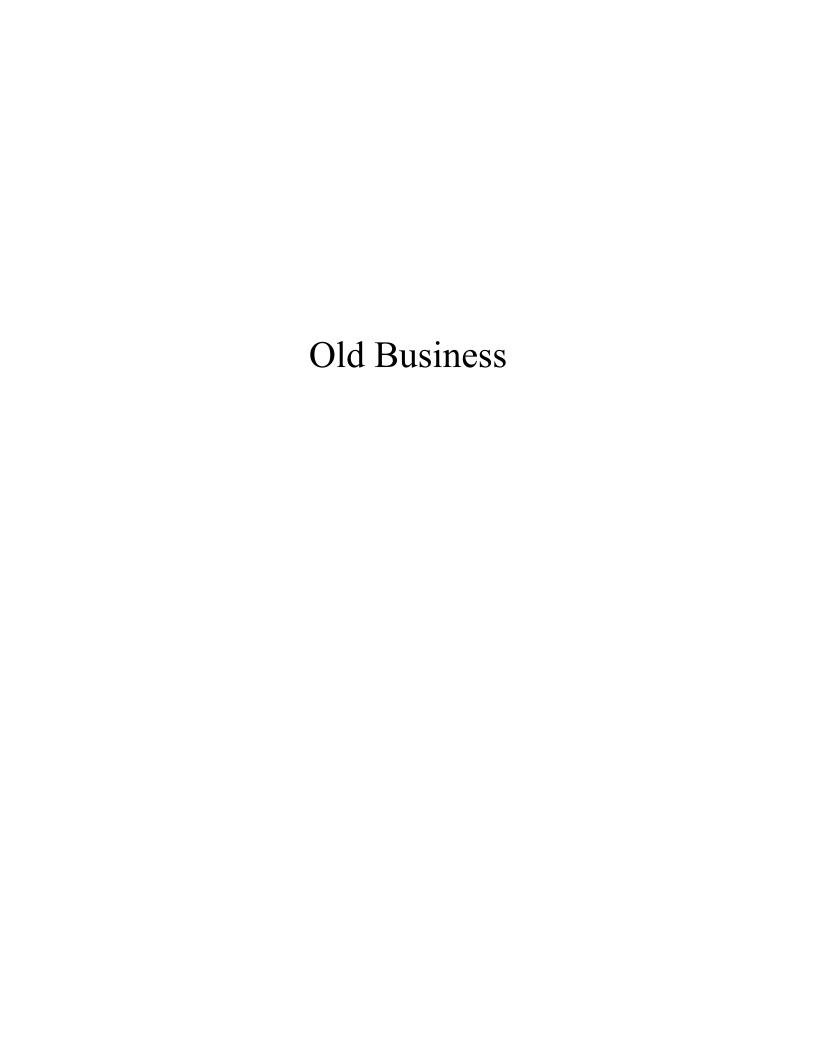
<sup>•</sup> General fund dollars were received in FY21-FY23 to offset increases in personal services and help prevent programs from going into deficit or increase fees.

<sup>•</sup> Most recent fee change: Fee reduction FY23

<sup>•</sup> Annual license fee analysis will include consideration of other factors such as board and licensee input, potential investigation load, court cases, multiple license and fee types under one program, and program changes per AS 08.01.065.

Appropriation Name (Ex)	(Multiple Items)
Sub Unit	(AII)
PL Task Code	REC1

Sum of Budgetary Expenditures	Object Type Name (Ex)				
Object Name (Ex)	1000 - Personal Services	2000 - Travel	3000 - Services	4000 - Commodities	<b>Grand Total</b>
1011 - Regular Compensation	105,475.58	2000			105,475.58
1014 - Overtime	26.28				26.28
1016 - Other Premium Pay	27.24				27.24
1021 - Allowances to Employees	253.48				253.48
1023 - Leave Taken	15,515.23				15,515.23
1028 - Alaska Supplemental Benefit	7,427.13				7,427.13
1029 - Public Employee's Retirement System Defined Benefits	14,980.64				14,980.64
1030 - Public Employee's Retirement System Defined Contribution	3,252.25				3,252.25
1034 - Public Employee's Retirement System Defined Cont Health Reim	2,224.53				2,224.53
1035 - Public Employee's Retiremnt Sys Defined Cont Retiree Medical	619.72				619.72
1037 - Public Employee's Retiremnt Sys Defined Benefit Unfnd Liab	9,281.76				9,281.76
1040 - Group Health Insurance	31,571.17				31,571.17
1041 - Basic Life and Travel	17.82				17.82
1042 - Worker's Compensation Insurance	823.86				823.86
1047 - Leave Cash In Employer Charge	2,795.17				2,795.17
1048 - Terminal Leave Employer Charge	1,935.47				1,935.47
1053 - Medicare Tax	1,681.54				1,681.54
1077 - ASEA Legal Trust	80.86				80.86
1079 - ASEA Injury Leave Usage	9.47				9.47
1080 - SU Legal Trst	17.18				17.18
1970 - Personal Services Transfer	(1,168.70)				(1,168.70)
2000 - In-State Employee Airfare	(1,100.70)	597.87			597.87
2001 - In-State Employee Surface Transportation		81.00			81.00
2003 - In-State Employee Meals and Incidentals		210.00			210.00
2004 - In-State Empl Non-Reportable Reimburse / Mileage Pymt		25.00			25.00
2005 - In-State Non-Employee Airfare		563.37			563.37
2007 - In-State Non-Employee Lodging		741.96			741.96
2008 - In-State Non-Employee Meals and Incidentals		111.26			111.26
2010 - In-State Non-Employee Non-Taxable Reimbursement		41.38			41.38
2012 - Out-State Employee Airfare		2,389.90			2,389.90
2013 - Out-State Employee Surface Transportation		179.64			179.64
2014 - Out-State Employee Lodging		2,511.55			2,511.55
2015 - Out-State Employee Meals and Incidentals		467.87			467.87
2017 - Out-State Non-Employee Airfare		535.58			535.58
2019 - Out-State Non-Employee Lodging		1,135.05			1,135.05
2020 - Out-State Non-Employee Meals and Incidentals		308.00			308.00
2022 - Out-State Non-Employee Non-Taxable Reimbursement		54.62			54.62
3000 - Training/Conferences		34.02	2,680.00	1	2,680.00
3002 - Memberships			1,560.00		1,560.00
3023 - Expert Witness			2,975.00		2,975.00
3035 - Long Distance			35.32		35.32
3044 - Courier			56.96		56.96
3045 - Postage			214.53		214.53
3046 - Advertising			672.96		672.96
3057 - Structure, Infrastructure and Land - Rentals/Leases			153.12		153.12
3085 - Inter-Agency Mail			688.15		688.15
			51,024.10		51,024.10
3088 - Inter-Agency Legal 3094 - Inter-Agency Hearing/Mediation			35,025.90		35,025.90
4005 - Subscriptions			33,023.90	40.00	40.00
	106 047 60	0.054.05	05 006 07		
Grand Total	196,847.68	9,954.05	95,086.04	40.00	301,927.77



# Reinstatement of License - D Lorah \* view document in OnBoard in the Resource folder.

### 2024 ALASKA REAL ESTATE COMMISSION STRATEGIC PLAN

The Commission recognizes we have a very small, yet extremely competent staff for the number of licensees we oversee, and to assist affected consumers. We have every confidence that the Executive Administrator, Project Assistant, and REC Investigator will all support us in reaching our goals.

Guiding Principle	Objective How will we meet this guiding principle?	Who will complete this task?	Status/Notes
Protect the     Consumer/Inform     Licensees	Teams on Consumer Disclosure Propose changes to the regulation 12 AAC 64.118, Consumer Disclosure with regards to teams.  Review the proposed regulations when in front of Commission again regarding the Consumer Disclosure to see if a licensee can transition from representation back to specific assistance? Can you still represent the seller and provide specific assistance to the buyer when your previous relationship was representation? Or is the only path neutral?	Commission Schok & Heaton to provide information to staff	
2. Commission Business/Inform Licensees	To review and revise 12 AAC 64.064 (g). Education requirements after initial licensure regarding broker/associate broker completion of post licensing education. Review regulations in other areas in the regulations that may also need revision, due to changes, endorsement and offices.	Commissioner Doran and Committee	In progress, Commissioner Duran volunteered to work on revisions, will bring to Commission to discuss a REC meeting.
3. Commission Business/Inform Licensees	Payment of commissions/EM through title company's	Commissioners & Staff	
4. Commission Business/Inform Licensees	Through the Department, review upcoming licensing renewal cycle fee adjustment, as to conform with the recovery fund balance for 2024-2026	Commissioners & Staff	To be completed @ March, June, or Dec REC meeting.
5. Commission Business/Inform Licensees	Regulation Project – 12 AAC 64.930 form and revision of regulation verbiage.		In process - Reviewed public comments and made changes at 12/14/23 meeting. Will go out for 10-day public comment period. **Currently at Reg. Specialist waiting to go out for public comment.
6. Protect the Consumer/Inform Licensee	<ul> <li>Broker Supervision to strengthen the standards within the real estate industry regarding broker supervision and offices.</li> <li>To define and review the regulations pertaining to broker supervision.</li> <li>To define and review brokerage offices.</li> <li>to be completed in a committee.</li> </ul>	T Heaton- Committee Chair D Doran – Committee Co- chair	Last Edited 2/28/24

Last Edited 2/28/24

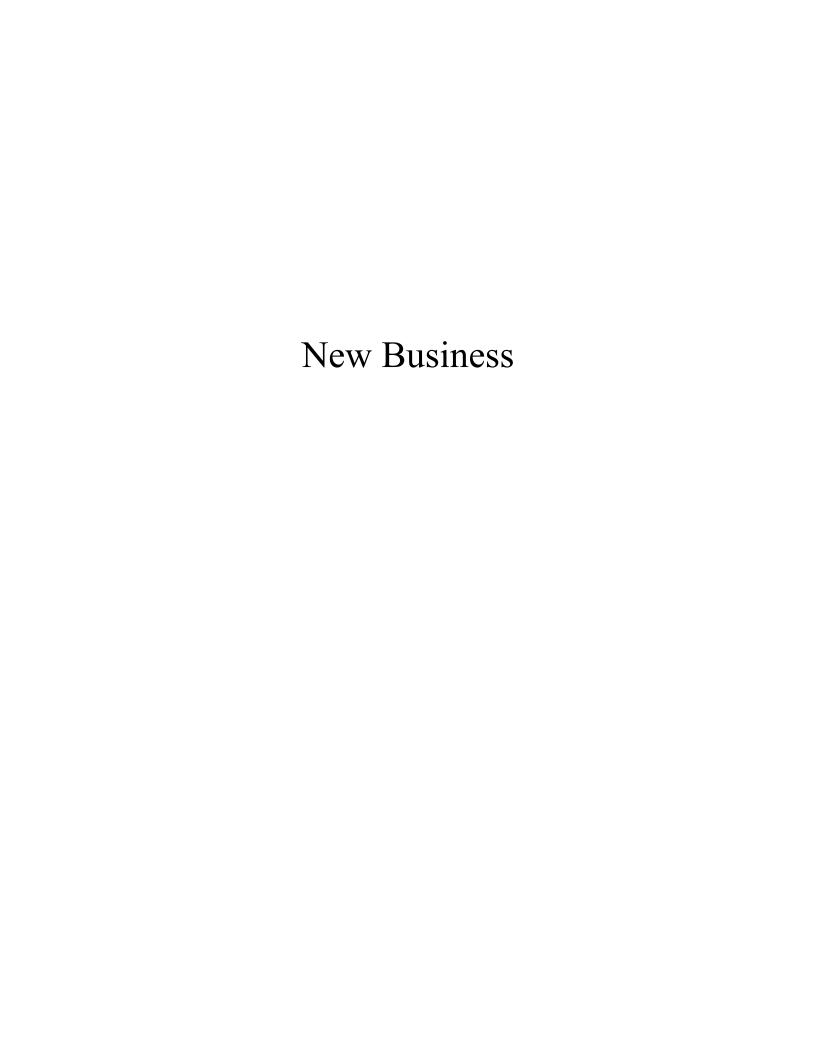
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The Commission recognizes we have a very small, yet extremely competent staff for the number of licensees we oversee, and to assist affected consumers. We have every confidence that the Executive Administrator, Project Assistant, and REC Investigator will all support us in reaching our goals.

Guiding Principle	Objective How will we meet this guiding principle?	Who will complete this task?	Status/Notes
7. Protect the Consumer/Inform Licensee	Possible new/revised regulations. Topics to consider:  Office change process, including: Change of broker and AB in an office Change of office name Change of ownership of an office How to deal with an office change what there is a change of broker by owner when the owner is not a licensed broker or does not hold a license Audit of E & O Insurance Broker supervision, licensees not responding to customers/clients. Transaction coordinators HOA/Community Associations Trusts Accounts Audit of offices – physical address/location Advertising	Commission to have work session meeting, open to public for public comment	In progress;  Completed scheduled work meeting on May 15, 2024.  Staff and Commission member working on revision to regulations re:  Termination of broker by owner Office changes Temporary B/AB of office with changes and no broker available Audit of E & O

Last Edited 5/30/24

## Regulation Project – Update Discussion only



### Board of Trade Real Estate School Course #16599

(Staff will send documents to Commission members via email next week.)

### **HOUSE BILL NO. 134**

### IN THE LEGISLATURE OF THE STATE OF ALASKA

### THIRTY-THIRD LEGISLATURE - FIRST SESSION

BY REPRESENTATIVES COULOMBE, Ruffridge, Tomaszewski, McKay, Wright, Josephson, Cronk, Shaw, Sumner, Stapp, Rauscher, Allard, Gray, Stutes, C.Johnson

**Introduced: 3/27/23** 

Referred: Community and Regional Affairs

### A BILL

### FOR AN ACT ENTITLED

- 1 "An Act prohibiting municipalities from levying a tax on the transfer of real property;
- 2 prohibiting the state from levying a tax on the transfer of real property; and relating to
- 3 municipal taxation of mobile telecommunications services."
- 4 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF ALASKA:
- 5 \* **Section 1.** AS 29.10.200(56) is amended to read:
- 6 (56) AS 29.45.650(c), (d), (e), (f), (i), (j), [AND] (k), and (l) (sales and
- 7 use tax);
- 8 \* **Sec. 2.** AS 29.10.200(57) is amended to read:
- 9 (57) AS 29.45.700(d), (e), [AND] (g), and (h) (sales and use tax);
- \* **Sec. 3.** AS 29.45.650(a) is amended to read:
- 11 (a) Except as provided in AS 04.21.010(c), AS 29.45.750, and in (f), (h), (i),
- [AND] (j), (k), and (l) of this section, a borough may levy and collect a sales tax on
- sales, rents, and [ON] services provided in the borough. The sales tax may apply to
- any or all of these sources. Notwithstanding other statutes, exemptions may be granted

1	by ordinance. A borough may whony or partially exempt a source from a borough
2	sales tax that is taxed by a city in that borough under AS 29.45.700.
3	* Sec. 4. AS 29.45.650 is amended by adding a new subsection to read:
4	(1) A borough may not levy or collect a sales or use tax on the transfer of real
5	property. This subsection applies to home rule and general law municipalities.
6	* Sec. 5. AS 29.45.700(a) is amended to read:
7	(a) A city in a borough that levies and collects areawide sales and use taxes
8	may levy sales and use taxes on all sources taxed by the borough in the manner
9	provided for boroughs. Except as provided in (d), [AND] (e), (g), and (h) of this
10	section, the assembly may by ordinance authorize a city to levy and collect sales and
11	use taxes on other sources.
12	* Sec. 6. AS 29.45.700 is amended by adding a new subsection to read:
13	(h) A city may not levy or collect a sales or use tax on the transfer of real
14	property. This subsection applies to home rule and general law municipalities.
15	* Sec. 7. AS 43.98 is amended by adding a new section to article 3 to read:
16	Sec. 43.98.035. No tax on real property transfers. The state may not levy or
17	collect a sales or use tax on the transfer of real property.
18	* Sec. 8. Section 4, ch. 100, SLA 2002, as repealed and reenacted by sec. 9, ch. 117, SLA
19	2003, and by sec. 2, ch. 30, SLA 2005; and secs. 6 and 9, ch. 100, SLA 2002, are repealed.

### **HOUSE CS FOR CS FOR SENATE BILL NO. 179(RLS)**

#### IN THE LEGISLATURE OF THE STATE OF ALASKA

#### THIRTY-THIRD LEGISLATURE - SECOND SESSION

#### BY THE HOUSE RULES COMMITTEE

Offered: 5/14/24

Referred: Today's Calendar

Sponsor(s): SENATORS BJORKMAN, Gray-Jackson

REPRESENTATIVES Coulombe, Vance, Saddler, Josephson A BILL

### FOR AN ACT ENTITLED

- 1 "An Act relating to municipal property tax; relating to assessment of property, boards
- 2 of equalization, and certification of assessors; prohibiting municipalities from levying a
- 3 tax on the transfer of real property; prohibiting the state from levying a tax on the
- 4 transfer of real property; relating to municipal taxation of mobile telecommunications
- 5 services; and providing for an effective date."
- 6 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF ALASKA:
- 7 \* **Section 1.** AS 29.10.200(56) is amended to read:
- 8 (56) AS 29.45.650(c), (d), (e), (f), (i), (j), [AND] (k), and (l) (sales and
- 9 use tax);
- \* **Sec. 2.** AS 29.10.200(57) is amended to read:
- 11 (57) AS 29.45.700(d), (e), [AND] (g), and (h) (sales and use tax);
- \* **Sec. 3.** AS 29.45.050(m) is amended to read:
- 13 (m) A municipality may by ordinance partially or totally exempt all or some
- types of economic development property from taxation for a designated period.
- 15 [EXCEPT AS OTHERWISE PROVIDED BY AN ORDINANCE ENACTED BY

THE MUNICIPALITY BEFORE JANUARY 1, 2017, A MUNICIPALITY THAT IS A SCHOOL DISTRICT MAY ONLY EXEMPT ALL OR A PORTION OF THE AMOUNT OF TAXES THAT EXCEEDS THE AMOUNT LEVIED ON OTHER THE **PROPERTY FOR** SCHOOL DISTRICT'S REOUIRED LOCAL CONTRIBUTION UNDER AS 14.17.410(b)(2).] A municipality may by ordinance permit deferral of payment of taxes on all or some types of economic development property for a designated period. A municipality may apply an exemption or deferral under this subsection to taxes levied for special services in a service area that is supervised by an elected service area board under AS 29.35.460 unless the elected service area board objects to the exemption or deferral by resolution adopted not later than 60 days after the effective date of the municipal ordinance enacting the tax exemption or deferral. A municipality may adopt an ordinance under this subsection only if, before it is adopted, copies of the proposed ordinance made available at a public hearing on it contain written notice that the ordinance, if adopted, may be repealed by the voters through referendum. An ordinance adopted under this subsection must include specific eligibility requirements and require a written application for each exemption or deferral.

\* **Sec. 4.** AS 29.45.050(t) is amended to read:

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- partially or totally exempt from taxation <u>farm land and farm structures</u> [A FARM STRUCTURE] used exclusively for farming activity, or purposes directly related to farming activity, if the farm <u>land or farm</u> structure <u>meets the criteria set out in this subsection. The farm land or farm structure must be</u> [IS] owned or leased by a person that is actively engaged in farming, and <u>the owner or lessee must sell at least \$2,500 of agricultural products produced from the land during the tax year and <u>file an Internal Revenue Service Schedule F (Form 1040) with the United States Internal Revenue Service. The farm land or farm [THAT DERIVES AT LEAST 10 PERCENT OF THE PERSON'S YEARLY GROSS INCOME FROM FARMING ACTIVITY, AND THE] structure <u>must be</u> [IS] used for</u></u>
- (1) the growing, storage, or processing of grains, fruits, vegetables, aquatic farm products as defined in AS 16.40.199, or other crops specified by

1	ordinance [INTENDED FOR HUMAN CONSUMPTION] and produced by the
2	owner's or lessee's farming activity;
3	(2) the storage or processing of
4	(A) feed for livestock:
5	(B) livestock, poultry, or other animals used in the owner's or
6	lessee's farming activity;
7	(C) [(B)] milk or milk products produced by the owner's or
8	lessee's farming activity; or
9	(3) <b>sheltering</b> , stabling or milking the owner's or lessee's dairy
10	animals <u>, poultry, or livestock</u> .
11	* Sec. 5. AS 29.45.050(y) is amended to read:
12	(y) In this section, "farming activity" means raising and harvesting crops;
13	feeding, breeding, and managing livestock; dairying; propagating, farming, or
14	cultivating an aquatic farm product as defined in AS 16.40.199; or any
15	combination of those activities.
16	* Sec. 6. AS 29.45.050 is amended by adding a new subsection to read:
17	(z) In the event that an owner or lessee of farm use land does not sell \$2,500
18	of agricultural products produced from the land during a tax year because of
19	circumstances beyond the control of the owner or lessee, the owner may secure the
20	exemption under (t) of this section if the farm use land qualified for the exemption
21	under (t) of this section for the three preceding tax years. In this subsection,
22	"circumstances beyond the control of the owner or lessee" includes crop failure or
23	physical injury that prevents the owner or lessee from conducting farming activity.
24	* Sec. 7. AS 29.45.060(a) is amended to read:
25	(a) Farm use land, and structures on farm use land that are used for farm
26	operations, included in a farm unit and not dedicated or being used for nonfarm
27	purposes shall be assessed on the basis of full and true value for farm use and may not
28	be assessed as if subdivided or used for some other nonfarm purpose. The assessor
29	shall maintain records valuing the land for both full and true value and farm use value.
30	If the land is sold, leased, or otherwise disposed of for uses incompatible with farm
31	use or converted to a use incompatible with farm use by the owner, the owner is liable

to pay an amount equal to the additional tax at the current mill levy together with eight percent interest for the preceding seven years, as though the land had not been assessed for farm use purposes. Payment by the owner shall be made to the state to the extent of its reimbursement for revenue loss under (d) of this section for the preceding seven years. The balance of the payment shall be made to the municipality.

\* **Sec. 8.** AS 29.45.060(b) is amended to read:

- (b) An owner of farm use land shall, to secure the assessment under this section, apply to the assessor <u>on or</u> before May 15 of each year in which the assessment is desired. The application shall be made <u>on</u> [UPON] forms prescribed by the state assessor for the use of the local assessor, and must include information that may reasonably be required to determine the entitlement of the applicant. If the land is leased for farm use purposes, the applicant shall furnish to the assessor a copy of the lease bearing the signatures of both lessee and lessor along with the completed application. The applicant shall furnish the assessor a copy of the lease covering the period for which the exemption is requested. This subsection does not apply to a person with an interest in land that is classified by the state for agricultural use or that is restricted by the state for agricultural purposes.
- \* Sec. 9. AS 29.45.060(c) is amended to read:
  - \$2,500 of agricultural products produced from the land during a tax year because of circumstances beyond the control of the owner or lessee, the owner may secure the assessment under this section if the farm use land qualified for the assessment under this section for the three preceding tax years. In this subsection, "circumstances beyond the control of the owner or lessee" includes [OF A] crop failure or physical injury that prevents the owner or lessee from conducting farming activity [BY AN ACT OF GOD THE PREVIOUS YEAR, THE OWNER OR LESSEE MAY SUBMIT AN AFFIDAVIT AFFIRMING THAT 10 PERCENT OF GROSS INCOME FOR THE PAST THREE YEARS WAS FROM FARMING].
- 30 \* **Sec. 10.** AS 29.45.060(f) is amended to read:
  - (f) This section does not apply to land for which the owner has granted, and

has outstanding, a lease or option to buy the surface rights. A property owner wishing
to file for farm use classification having no history of farm-related income may submit
a declaration of intent at the time of filing the application with the assessor setting out
the intended use of the land and certifying that the property owner intends to file
an Internal Revenue Service Schedule F (Form 1040) with the United States
Internal Revenue Service for the current tax year [THE ANTICIPATED
PERCENTAGE OF INCOME]. An applicant using this procedure shall file with the
assessor on or before April 15 [FEBRUARY 1] of the following year a copy of the
Schedule F (Form 1040) the applicant files with the Internal Revenue Service
[NOTARIZED STATEMENT OF THE PERCENTAGE OF GROSS INCOME
ATTRIBUTABLE TO THE LAND]. Failure to make <u>a</u> [THE] filing required in this
subsection forfeits the exemption.

\* **Sec. 11.** AS 29.45.060(g) is amended to read:

(g) In this section,

2.1

(1) "farm use" means the use of land for the production of crops, fruits, or other agricultural products for human or animal consumption or for the sustenance or grazing of livestock if the owner or lessee sells at least \$2,500 of agricultural products produced from the land during the tax year and files an Internal Revenue Service Schedule F (Form 1040) with the United States Internal Revenue Service;

- (2) "livestock" includes cattle, hogs, sheep, goats, chickens, turkeys, pigeons, and other poultry raised to provide meat or other products for human consumption [PROFIT FOR RAISING AND HARVESTING CROPS, FOR THE FEEDING, BREEDING, AND MANAGEMENT OF LIVESTOCK, FOR DAIRYING, OR ANOTHER AGRICULTURAL USE, OR ANY COMBINATION OF THESE. TO BE FARM USE LAND, THE OWNER OR LESSEE MUST BE ACTIVELY ENGAGED IN FARMING THE LAND, AND DERIVE AT LEAST 10 PERCENT OF YEARLY GROSS INCOME FROM THE LAND].
- 29 \* **Sec. 12.** AS 29.45.110(a) is amended to read:
- 30 (a) The assessor shall assess property at its full and true value as of January 1 31 of the assessment year, except as provided in this section, AS 29.45.060, and

as prov	<u>/ide</u>	d in	stanc	lard	s ad	opted	by th	e de	<u>epartı</u>	nen	und	ler (	e) of	f this	secti	on or
prevaili	ng g	gener	al pri	ce le	evels.	The a	issess	or s	shall d	leter	mine	e the	full	and	true	value
willing	sel	ler a	nd a	wi	lling	buyer	both	cc	onvers	ant	with	the	pro	perty	and	with
in an op	en	mark	et an	d un	der tl	ne ther	prev	ailir	ng mai	rket	cond	ition	s in	a sale	betw	een a
27.73.2	<i>5</i> 0.	1110	iuii a	iiu ii	uc va	aruc 18	tile C	o t I I I I	iaicu į	пис	шаі	աе բ	торе	erty w	ould	ULIIIE

- \* Sec. 13. AS 29.45.110 is amended by adding a new subsection to read:
  - (e) The department shall adopt standards for assessing the full and true value of property under (a) of this section that are not inconsistent with standards adopted by the International Association of Assessing Officers and update the standards when necessary.
- \* Sec. 14. AS 29.45 is amended by adding a new section to read:
  - **Sec. 29.45.115. Assessor certification.** A municipality may not employ an assessor, including a private contractor, unless the assessor has a level 3 certification from the Alaska Association of Assessing Officers or works under the supervision of an individual with a level 3 certification from the Alaska Association of Assessing Officers.
- \* **Sec. 15.** AS 29.45.180(a) is amended to read:

- (a) A person receiving an assessment notice shall advise the assessor of errors or omissions in the assessment of the person's property. If requested by the person, the assessor or a person designated by the assessor shall meet with the person and answer reasonable questions relating to the methods used to assess the person's property. The meeting required under this subsection may be virtual or telephonic. The assessor may correct errors or omissions in the roll before the board of equalization hearing.
- \* **Sec. 16.** AS 29.45.200(a) is amended to read:
  - (a) The governing body <u>shall appoint one or more boards</u> [SITS AS A BOARD] of equalization for the purpose of hearing an appeal from a determination of the assessor [, OR IT MAY DELEGATE THIS AUTHORITY TO ONE OR MORE BOARDS APPOINTED BY IT]. An appointed board <u>shall</u> [MAY] be composed of not less than three persons, who shall be members of the governing body, municipal

1	residents, or a combination of members of the governing body and residents. The
2	governing body shall by ordinance establish the qualifications for membership. The
3	governing body may by ordinance appoint itself to sit as a board of equalization.
4	* <b>Sec. 17.</b> AS 29.45.210(b) is amended to read:
5	(b) The appellant bears the burden of proof. The only grounds for adjustment
6	of assessment are proof of unequal, excessive, improper, or under valuation based or
7	facts that are stated in a valid written appeal or proven at the appeal hearing. The
8	A VALUATION IS FOUND TO BE TOO LOW, THE] board of equalization may not
9	raise the assessment in the current year unless requested to do so by the appellant
10	If the appellant provides a long form fee appraisal to support the appellant's
11	valuation and the board of equalization does not find in favor of the appellant
12	the board shall make specific findings on the record to support its decision.
13	* Sec. 18. AS 29.45.650(a) is amended to read:
14	(a) Except as provided in AS 04.21.010(c), AS 29.45.750, and in (f), (h), (i),
15	[AND] (j), (k), and (l) of this section, a borough may levy and collect a sales tax or
16	sales, rents, and [ON] services provided in the borough. The sales tax may apply to
17	any or all of these sources. Notwithstanding other statutes, exemptions may be granted
18	by ordinance. A borough may wholly or partially exempt a source from a borough
19	sales tax that is taxed by a city in that borough under AS 29.45.700.
20	* Sec. 19. AS 29.45.650 is amended by adding a new subsection to read:
21	(1) A borough may not levy or collect a sales or use tax on the transfer of real
22	property. This subsection applies to home rule and general law municipalities. In this
23	subsection, "transfer" has the meaning given in AS 34.70.200.
24	* <b>Sec. 20.</b> AS 29.45.700(a) is amended to read:
25	(a) A city in a borough that levies and collects areawide sales and use taxes
26	may levy sales and use taxes on all sources taxed by the borough in the manner
27	provided for boroughs. Except as provided in (d) <sub>2</sub> [AND] (e), (g), and (h) of this
28	section, the assembly may by ordinance authorize a city to levy and collect sales and
29	use taxes on other sources.
30	* Sec. 21. AS 29.45.700 is amended by adding a new subsection to read:

31

(h) A city may not levy or collect a sales or use tax on the transfer of real

- property. This subsection applies to home rule and general law municipalities. In this subsection, "transfer" has the meaning given in AS 34.70.200.
- \* Sec. 22. AS 43.98 is amended by adding a new section to article 3 to read:
- Sec. 43.98.035. No tax on real property transfers. The state may not levy or collect a sales or use tax on the transfer of real property. In this section, "transfer" has the meaning given in AS 34.70.200.
- \* Sec. 23. Section 4, ch. 100, SLA 2002, as repealed and reenacted by sec. 9, ch. 117, SLA
  2003, and by sec. 2, ch. 30, SLA 2005; and secs. 6 and 9, ch. 100, SLA 2002, are repealed.
- \* Sec. 24. The uncodified law of the State of Alaska is amended by adding a new section to read:
- APPLICABILITY. AS 29.45.650(*l*), enacted by sec. 19 of this Act, and AS 29.45.700(h), enacted by sec. 21 of this Act, do not apply to an ordinance that establishes a sales or use tax on the transfer of real property adopted by a municipality before the effective date of this Act.
- \* Sec. 25. The uncodified law of the State of Alaska is amended by adding a new section to read:
- 17 TRANSITION: REGULATIONS. The Department of Commerce, Community, and
  18 Economic Development may adopt regulations necessary to implement the changes made by
  19 secs. 12 17 of this Act. The regulations take effect under AS 44.62 (Administrative
  20 Procedure Act), but not before the effective date of the law implemented by the regulation.
- \* Sec. 26. Sections 12, 13, and 15 17 of this Act take effect January 1, 2025.
- \* Sec. 27. Section 14 of this Act takes effect January 1, 2026.
- \* Sec. 28. Sections 3 11 and 25 of this Act take effect immediately under AS 01.10.070(c).

## Proposed Regulations – work meeting

(Staff will send documents to Commission members via email next week.)

### ARELLO 2024 Annual Conference September 23-25, 2024 Chicago, IL

### **Events & Conferences**

### 2024 Annual Conference





<u>General</u>

<u>Schedule</u>

**Accommodations** 

Additional Info

Registration Fees

◆ Login for more

### About This Event

ARELLO's Annual Conference is the conference where the industry gathers. During the conference, attendees will benefit from engaging with leading experts and thought leaders, dynamic discussions, and incredible networking opportunities.

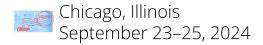
#### **ARELLO's Stipend Program**

ARELLO's Stipend Program offers financial assitance to qualifying individuals, allowing them to attend the Annual Conference and benefit from its valuable educational and networking opportunities. This intitivate, driven by the Membership Committee, aims to support participation from each jurisdiciton and affiliate members. To learn more and apply visit <a href="mailto:arello.org/stipend">arello.org/stipend</a>.

1 of 2 6/5/2024, 11:52 AM

### **Events & Conferences**

### 2024 Annual Conference



-+ Register Here

◆ Login for more **General Schedule Accommodations** Additional Info Registration Fees Schedule • Meeting time zone: Central Daylight Time (US/Central time) Monday September 23 8:00 am-3:00 pm Commissioner College 101 12:00-6:00 pm Registration 2:15-3:15 pm Committee Meeting - Education Certification Committee 2:15-3:15 pm Committee Meeting - Membership Committee 3:30-4:30 pm Committee Meeting - Exam Exploration Taskforce 3:30-4:30 pm Committee Meeting - Investigator & Auditor Committee Meeting - Nominating Committee 3:30-4:30 pm 5:00-6:15 pm First-Time Attendee Reception 6:30-9:30 pm Welcome Reception Tuesday September 24 7:00-7:45 am **Breakfast** 7:45-8:15 am Opening Session 8:20-9:50 am Roundtable Sessions Education Issues Roundtable or Real Estate Practices Roundtable Break 9:50-10:05 am 10:05-10:50 am Case Law Update Affiliate Roundtable
This is led by Affiliate Members, but we encourage everyone to attend. 11:00 am-12:00 pm 11:00 am-12:00 pm Committee Meeting - ARELLO Foundation 11:00 am-12:00 pm Committee Meeting - Fair Housing 11:00 am-12:00 pm Committee Meeting - Program 12:00-1:30 pm Lunch On Your Own

1 of 3 6/5/2024, 11:52 AM

1:30-3:00 pm	Roundtable Sessions Commissioner Roundtable or Administrator Roundtable
3:00-3:15 pm	Break
3:15-4:30 pm	ARELLO Awards Program
4:30 pm	Night On Your Own
Wednesday September	25
7:00-7:45 am	Breakfast
7:00-7:45 am	Past Presidents Breakfast Closed meeting
8:00-9:15 am	Fair Housing General Session
9:15-10:15 am	Committee Meeting - Finance & Audit Committee Meeting
9:15-9:45 am	Open Forum - Exam Accreditation Committee  Available to all attendees
9:45-10:45 am	Committee Meeting - Exam Accreditation  Must be a member of the committee to attend
10:15-10:30 am	Break
10:30 am-12:00 pm	Keynote Session
12:00-1:30 pm	Lunch On Your Own
1:30-3:00 pm	General Assembly and Board of Directors Meeting
6:00-9:30 pm	Installation Ceremony and Reception

While the overall event dates are generally set well in advance, the individual session times are subject to change without notice.

#### **PROGRAMS**

Distance Education Certification Investigator/Auditor Resources Commissioner College Disciplinary Action Database Examination Accreditation License Verification Timeshare Registry Awards

#### **MEMBERSHIP**

Membership Options
Member List
Dues
Join ARELLO.★
ARELLO Stipend Program

### **RESOURCES**

Subscriptions
Regulatory Agencies
International Real Estate Organizations
Implicit Bias Training
Timeshare Consumer Protection
License Recognition
News Outlet
Job Board

### **EVENTS**

<u>Calendar</u>

2024 ARELLO Legal Exchange
2024 Commissioner College 101
2024 Annual Conference
2024 ARELLO Regulatory Investigations Seminar
2025 Mid-Year Meeting
Commissioner College
Past Events
Euture Events
My Registrations

#### **FOUNDATION**

About, Bylaws, Board of Trustees
Robert W. Semenow Real Estate Policy Resource
Endowment Fund
Grant Applications
Donate Now
Donors

### **ABOUT**

What is ARELLO?
Why ARELLO?
History of ARELLO
Officers & Directors
Job Openings
Contact Us

### State of Alaska 2024 HOLIDAY CALENDAR

### **State Holidays**

Date	Holiday	
01/01/2024	New Year's Day	
01/15/2024	MLK Jr.'s Birthday	9
02/19/2024	Presidents' Day	
03/25/2024	Seward's Day	
05/27/2024	Memorial Day	
07/04/2024	Independence Day	
09/02/2024	Labor Day	
10/18/2024	Alaska Day	A
11/11/2024	Veterans' Day	P
11/28/2024	Thanksgiving Day	
12/25/2024	Christmas Day	

Please refer to appropriate collective bargaining unit agreement for more information regarding holidays.





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## September 17, 2024, REC Meeting – In-person meeting or ZOOM Meeting?

Executive Administrator's Report

### LICENSING REPORT June 19th, 2024

New Licensees:	3/5/2024 to 6/6/2	024	81		Transfers:	Dec-23	Mar-24	Jun-24
Total Number of Active	Licensees with 1/3	1/2026 exp	2854			62	119	150
Total Number of Lice			2903					
		-			PLE Completed:	Dec-23	Mar-24	Jun-24
ACTIVE: 1/31/26 exp	Dec-23	Mar-24	Jun-24	Change		66	56	69
Broker	422	382	396	14	•			
Associate Broker	405	383	386	3	Upgrades:	Endorsemen	nt:	
Salesperson	2,193	2,007	2,072	65	4 1			
Total Active:	3,020	2,772	2,854	82				
					In this reporting period	Dec-23	Mar-24	Jun-24
INACTIVE: 1/31/26 exp	Dec-23	Mar-24	Jun-24	Change	License Returned	32	54	22
Broker	4	0	0	0	<b>Probation License</b>	0	0	0
Associate Broker	13	2	2	0	Suspended	0	0	0
Salesperson	66	3	10	7	Revoked	0	0	0
Total Inactive:	83	5	12	7	Surrendered	54	22	
				•				
LAPSED: NON-COMPLIANCE C	F PLE w/exp date	of 1/31/26			INACTIVE: 1/31/24 exp	Dec-23	Mar-24	Jun-24
	Dec-23	Mar-24	Jun-24	Change	Broker	0	1	5
Broker	0	0	0	0	Associate Broker	1	3	10
Associate Broker	0	0	1	1	Salesperson	3	13	62
Salesperson	68	30	10	-20	Total Inactive:	4	17	77
Total:	68	30	11	-19		-	_	•
	<b>_</b>			•	LAPSED: 1/31/24 exp	Dec-23	Mar-24	Jun-24
					Broker	0	31	24
				_	Associate Broker	0	22	22
Initial Licenses issued Qrtly:	Jan-Mar 2023	Apr - June 23	July-Sept 23		Salesperson	19	307	298
	55	64	41		Total Lapsed:	19	360	344
	Oct-Dec 23	Jan-Mar 24	Mar-June 24					
	44	49	83		-			

<sup>\*</sup>includes licensees that are active, inactive, lic rtnd, probation, suspension, surrender, and lapsed (PLE), all with 1/31/2026 expiration date

### REC EDUCATION REPORT

June 19<sup>th</sup>, 2024 (as of 6/4/2024)

Course Type	Currently Approved
Pre-Licensing (SPL)	16
Broker Upgrade Pre-Licensing (BPL)	4
Elective Continuing Education (ECE)	277
Designated Continuing Education (DCE)	62
Post Licensing Education (PLE)	55
(363)	Total: 414
Initial courses approved between 3/6/2024 and 6/4/2024	10
Approved Instructors expiring 4/1/2025	
Permanent	110
New Instructors	10

Hamilton, Bobbi Jean	FAIRBANKS
Hughes, Christine Michelle	ANCHORAGE
Guy, Lori Jane	ANCHORAGE
Smith, Nichole Rene	ANCHORAGE
Gieszler, Vivian Michelle	WASILLA
Raun, Cassandra	ANCHORAGE
Phillips, Lisa M	WASILLA
Erwin, Christina Lynn	WASILLA
Heinz, Ann Bernadette	DALLAS
Adams, Amy	CUMMING

Temporary Instructor

					Actuals					Projected
	For the Fiscal Year Ending June 30, 2015	For the Fiscal Year Ending June 30, 2016	For the Fiscal Year Ending June 30, 2017	For the Fiscal Year Ending June 30, 2018	For the Fiscal Year Ending June 30, 2019	For the Fiscal Year Ending June 30, 2020	For the Fiscal Year Ending June 30, 2021	For the Fiscal Year Ending June 30, 2022	For the Fiscal Year Ending June 30, 2023	For the Fiscal Year Ending June 30, 2024 For the Fiscal Year Ending June 30, 2025
ASSETS Cash and Investments	\$ 454,264	\$ 465,770	\$ 392,207	\$ 394,514	\$ 277,675	\$ 334,205	\$ 264,101	\$ 317,389	\$ 384,741	\$ 392,637 \$ 377,764
Total Assets	454,264	465,770	392,207	394,514	277,675	334,205	264,101	317,389	384,741	392,637 377,764
LIABILITIES										
Accounts Payable and Accrued Liabilities  Total Liabilities	7,211	(30)	1,517 1,517	(10,691) (10,691)	11,230 11,230	4,857 4,857	18,129 18,129	19,380 19,380	17,614 17,614	10,730 17,614 10,730 17,614
FUND BALANCES										
Reserved for Education and Claims Total Fund Balance	447,053 447,053	465,800 465,800	390,691 390,691	405,205 405,205	266,445 266,445	329,348 329,348	245,972 245,972	298,008 298,008	367,126 367,126	381,907 360,150 381,907 360,150
Total Liabilities and Fund Balances	\$ 454,264	\$ 465,770	\$ 392,207	\$ 394,514	\$ 277,675	\$ 334,205	\$ 264,101	\$ 317,389	\$ 384,741	\$ 392,637 \$ 377,764
		Average of 6/30/15 & 6/30/16	Average of 6/30/16 & 6/30/17	Average of 6/30/17 & 6/30/18	Average of 6/30/18 & 6/30/19	Average of 6/30/19 & 6/30/20	Average of 6/30/20 & 6/30/21	Average of 6/30/21 & 6/30/22	Average of 6/30/22 & 6/30/23	Average of 6/30/23 Average of 6/30/24 & 6/30/24 & 6/30/25
Average 2 year licensing cycle fund balance:	\$ 460,017	\$ 428,988	\$ 393,361	\$ 336,095	\$ 305,940	\$ 299,153	\$ 290,745	\$ 351,065	\$ 388,689 \$ 385,201	

Note: Per the State Comprehensive Annual Financial Report the State "funds are reported using modified accrual accounting which measures cash and other financial assets that can be readily converted to cash"

Note: The total Liabilities is year to date

For FY24 Liabilities projected using FY22

4/26/2024

Projected for Fiscal Years Ending June 30, 2024 and June 30, 2025

					Actuals									Projected	
	For the Fiscal Year Ended 6/30/15	For the Fiscal Year Ended 6/30/16	For the Fiscal Year Ended 6/30/17	For the Fiscal Year Ended 6/30/18	For the Fiscal Year Ended 6/30/19	For the Fiscal Year Ended 6/30/20	For the Fiscal Year Ended 6/30/21	For the Fiscal Year Ended 6/30/22	For the Fiscal Year Ended 6/30/23	For the Quarter Ended 9/30/23	For the Quarter Ended 12/31/23	For the Quarter Ended 3/31/24	For the Quarter Ended 6/30/24	For the Fiscal Year Ended 6/30/24	For the Fiscal Year Ended 6/30/25
REVENUES															
Licenses and Permits	38,425	\$ 126,910	38,370	133,550	29,465	193,865	55,065	101,260	46,705	10,500	26,350	41,660	- 0	101,260	
Interest and Investment Income	2,164	2,533	3,178	4,230	9,964	6,918	309	(4,580)	12,475	3,584	5,447	5,505	- (3	20,036 (2)	12,475
Prior Year Adjustments								(150)		-	-		-		0
General Fund Contributions								-	82,225					3	82,225
TOTAL REVENUES	40,589	129,443	41,548	137,780	39,429	200,783	55,374	96,530	141,404	14,084	31,797	47,165		121,296	141,404
EXPENDITURES															
Personal Services	113,145	112,763	115,097	134,846	126,366	118,457	125,468	43,240	74,020	22,859	26,970	31,567	- (3	113,397 (3)	74,020
Travel	0	-	-	-	-	-	0	0	0					0	0
Commodities	0	89	-	617	-	-	0	0	0					0	0
Services - Non-claims	732	5,085	13	10	5,000	497	9	2	32					2	32
Services - Claims & Associated Legal costs	0	-	-	-	24,902	25,300	0	0	0					0	0
TOTAL EXPENDITURES	113,877	117,937	115,110	135,473	156,268	144,253	125,477	43,243	74,052	22,859	26,970	31,567		113,399	74,052
Excess (Deficiency) Revenues Over Expenditures	(73,288)	11,505	(73,562)	2,307	(116,839)	56,530	(70,104)	53,287	67,352	(8,775)	4,826	15,598	-	7,896	67,352
Other Financing Sources (Uses)	-	-	-	-	-	-	-			-				-	-
Net Change in Fund Balances	(73,288)	11,505	(73,562)	2,307	(116,839)	56,530	(70,104)	53,287	67,352	(8,775)	4,826	15,598	-	7,896	67,352
Fund Balances - Beginning of Year	527,552	454,264	465,770	392,207	394,514	277,675	334,205	264,101	317,389	384,741	375,965	380,792	396,389	384,741	392,637
Fund Balances - End of Year	454,264	\$ 465,770	\$ 392,207	\$ 394,514	\$ 277,675	\$ 334,205	\$ 264,101	\$ 317,389	\$ 384,741	375,965	380,792	396,389	396,389	\$ 392,637	\$ 459,989
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<sup>(1)</sup> For FY24, licenses and permits revenue projected to be the same as FY22.

Page 2 of 3 4/26/2024

<sup>(2)</sup> Projecting through FY24 based on FY22 rate of earnings.

For FY24, the annual personal services costs are projected for the Executive Administrator to spend 10% and the Project Assistant to spend 100% of their time on Real Estate Recovery Fund related tasks. GF allocation S82K reduction to PS. Received General Fund allocation transferred personal services cost from fund 1040 to match GF revenue to expenses. See CH8 230016657 and CH8 240006403. Refrence bill number HB281 SLA2022SEC1PG5LN24-28.

					Actuals					Projec	Projected	
	For the	For the	For the	For the	For the	For the	For the	For the	For the	For the	For the	
	Fiscal	Fiscal	Fiscal	Fiscal	Fiscal	Fiscal	Fiscal	Fiscal	Fiscal	Fiscal	Fiscal	
	Year	Year Ended	Year	Year Ended	Year Ended	Year	Year	Year Ended	Year Ended	Year Ended	Year Ended	
	6/30/15			6/30/18	6/30/19	Ended Ended 6/30/20 6/30/21		6/30/22	6/30/23	6/30/24	6/30/25	
	0/30/13	0/30/10	0/30/17	0/30/10	0/30/17	0/30/20	0/30/21	0/30/22	0/30/23	0/30/24	0/30/23	
CASH FLOWS FROM OPERATING ACTIVITIES												
Receipts for Licenses & Permits	\$ 38,425	\$ 126,910	\$ 38,370	\$ 133,550	1) \$ 29,465	193,865	\$ 55,065	1) \$ 101,260	\$ 46,705	\$ 101,260	\$ 46,705	
GF Contributions									\$ 82,225			
Payments to Employees	(113,145)	(112,763)	(115,097)	(134,846)	(126,366)	(118,457)	\$ (125,468)	2) \$ (43,240)	2) \$ (74,020)	(113,397)	(74,020)	
Payments for Services/Claims	-	-	-	- (	(24,902)	(25,300)	3) \$ - (	3) \$ - (	3) \$ - (	-	-	
Other Payments	(732)	(5,174)	(13)	(627)	(5,000)	(497)	(9)	(2)	(32)	(2)	(32)	
Net Cash Provided (Used) by Operating Activities	(75,452)	8,973	(76,740)	(1,923)	(126,803)	49,612	(70,412)	58,017	54,877	(12,139)	(27,347)	
CACHELONIC EDOM DIVIDITING A CITIVITING												
CASH FLOWS FROM INVESTING ACTIVITIES	2.164	2.522	2 170	4.220	0.064	6.010	200	(4.720)	10.475	20.026	10.475	
Interest and Dividends on Investments	2,164	2,533	3,178	4,230	9,964	6,918	309	(4,730)	12,475	20,036	12,475	
Net Cash Provided (Used) by Investing Activities	2,164	2,533	3,178	4,230	9,964	6,918	309	(4,730)	12,475	20,036	12,475	
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Net Increase (Decrease) in Cash	(73,288)	11,505	(73,562)	2,307	(116,839)	56,530	(70,104)	53,287	67,352	7,896	(14,873)	
Cash and Cash Equivalents - Beginning of Year	527,552	454,264	465,770	392,207	394,514	277,675	334,205	264,101	317,389	384,741	392,637	
		A.S5-		0.004.54			0.0445			0.00.50=		
Cash and Cash Equivalents - End of Year	\$ 454,264	\$ 465,770	\$ 392,207	\$ 394,514	\$ 277,675	\$ 334,205	\$ 264,101	\$ 317,389	\$ 384,741	\$ 392,637	\$ 377,764	

<sup>(1)</sup> For FY24, licenses and permits revenue projected to be the same as FY22.

<sup>(2)</sup> Projecting through FY24 based on FY22 rate of earnings.

<sup>(3)</sup> For FY24, the annual personal services costs are projected for the Executive Administrator to spend 10% and the Project Assistant to spend 100% of their time on Real Estate Recovery Fund related tasks. GF allocation \$82K reduction to PS. Received General Fund allocation transferred personal services cost from fund 1040 to match GF revenue to expenses. See CH8 230016657 and CH8 240006403. Refrence bill number HB281 SLA2022SEC1PG5LN24-28.

## Commission Member Comments and Questions